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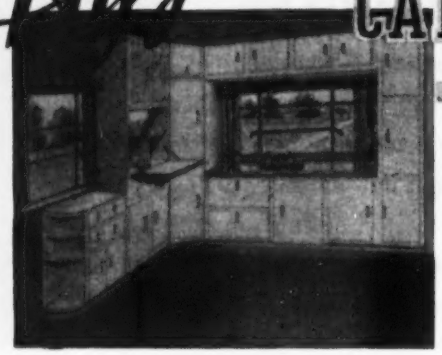

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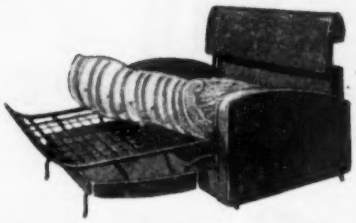

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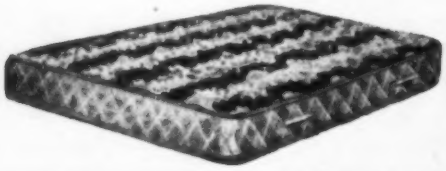

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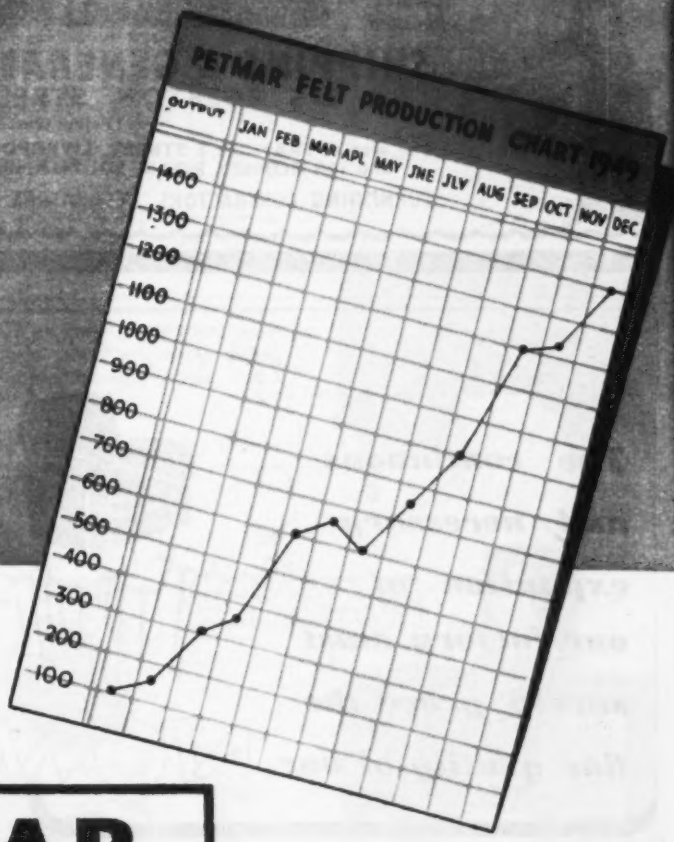

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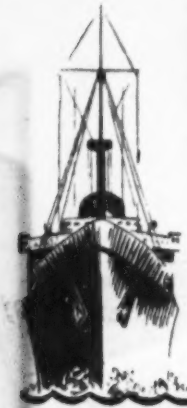

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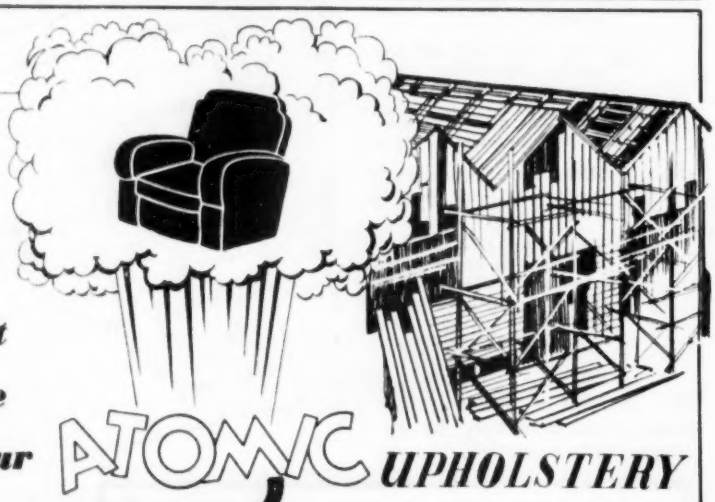

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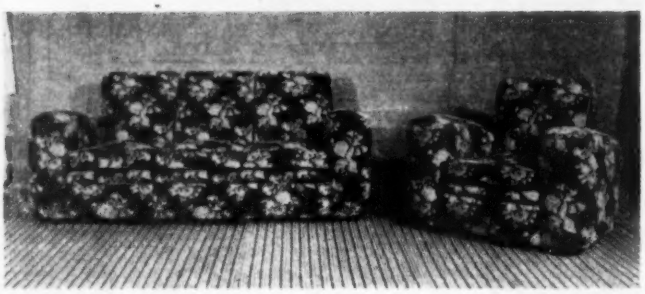

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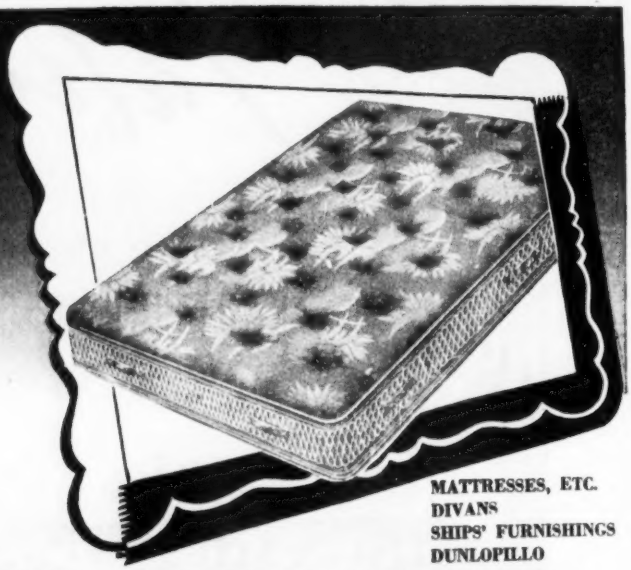

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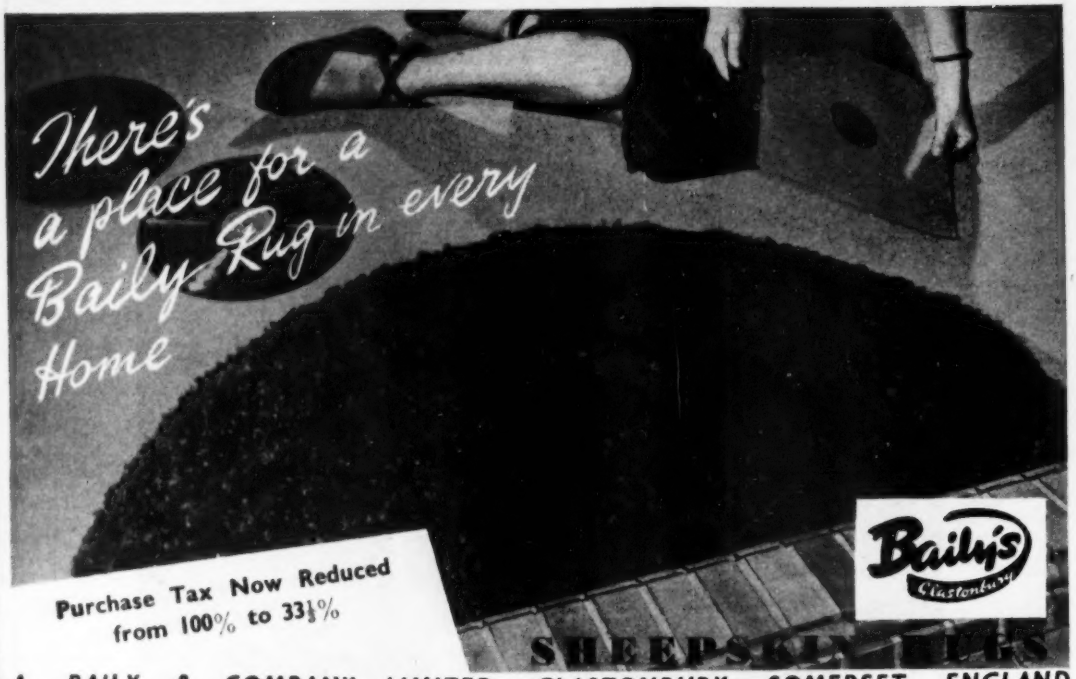

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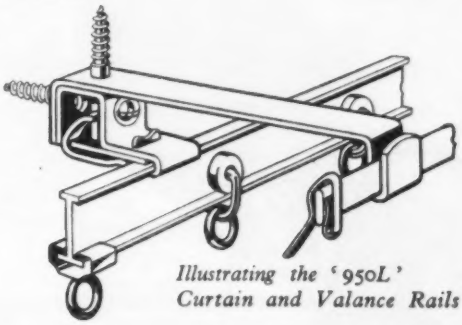

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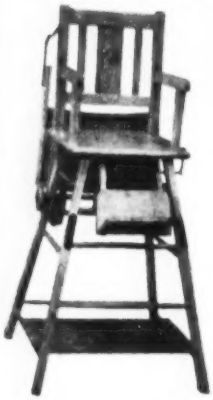

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PROGRAMME

Morning—Start at 9 a.m.

Medal (Stroke Competition)—maximum strokes allowed 18—for the:

(*a*) F.T.B.A. Challenge Trophy presented by the Committee of the London No. 1 Area. Furniture manufacturers only.

(*b*) Roberts Cup. Second best net score. Furniture manufacturers only.

(*c*) Bender Cup. The best net score by retailers, members of allied trades or other guests only.

(*d*) Oxer Cup. Best net score by any Veteran (over 50 years of age).

(*e*) Luxury Cup. Best scratch score by manufacturer or retailer.

(*f*) L.F.M. Trophy. Best net score by players handicap 16 and over. Maximum strokes allowed 22 Manufacturers only.

(*g*) Martin Cup. Best net score by manufacturer or retailer.

(*h*) Sterling Cup. Hidden best nine holes off handicap—all entrants.

(*i*) Montrose Cup. Second best scratch score by manufacturer or retailer.

LUNCHEON

Afternoon—Bogey Competition (Greensome Foursomes)—Prizes (won outright):

(*a*) Winning couple—prizes presented by E. P. Connolly.

(*b*) Runners-up—prizes presented by R. Bearman.

Replicas will be presented to last year's cup winners.

TEA

Putting competition organised by Mrs. G. A. Hensher and Mrs. L. R. G. Oxer. Suitable prizes.

TOTE

There will be a tote on the results. Details will be given at the meeting.

ENTRANCE FEE

An inclusive charge of 35s. will cover green fees, luncheon, tea and entrance fee to all events.

CADDIES

The Committee are informed by the Secretary of R.A.C. Country Club that caddies will be available, provided suitable notice is given. Caddies must be engaged for the day, and the charge is £1 per day, including lunch and tips.

HOW TO GET THERE

Road routes from London—(1) King's Road (Chelsea), Putney Bridge, Putney Hill, Kingston Vale, Kingston By-pass, Tolworth (turn left at the "Toby Jug"), Epsom. (2) Cheyne Walk, Albert Bridge, Cambridge Road, Earlsfield, Haydons Road Station, Merton, Morden, Epsom. From Epsom the Club is signed. Trains run every 20 minutes from Waterloo and every 30 minutes from Victoria and London Bridge to Epsom Station, where taxis are available. It is important that anyone travelling from Victoria or London Bridge should take a train to EPSOM and not Epsom Downs.

RULES

1. All members of the Furniture, Furnishing and Allied Trades and other guests at the discretion of the Committee are eligible to compete.
2. The events will be conducted according to the rules of golf as laid down by the R. & A. St. Andrews.
3. The Committee's decision on all matters relating to the meeting to be final.
4. Competitors must have an official club handicap.
5. All competitors will play off their lowest and latest club handicap.
6. All profits will go to the Furnishing Trades Benevolent Association.

Apply for Entry Cards, enclosing 35s. per player to the organiser: George A. Hensher, Zenith Works, Wallis Road, Hackney Wick, E.9. (Amherst 4460.)

The Golf Committee: George A. Hensher (George Hensher, Ltd.), L. R. G. Oxer (Luxury Upholstery, Ltd.), D. Rose (Supersuites, Ltd.), and G. Kalis (Beautility Furniture, Ltd.).

The Committee express their very grateful thanks to: E. P. Connolly for presenting first prizes for the bogey competition, and R. Bearman for presenting second prizes for the bogey competition.

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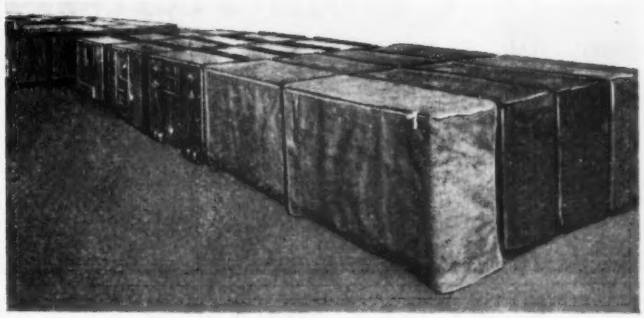

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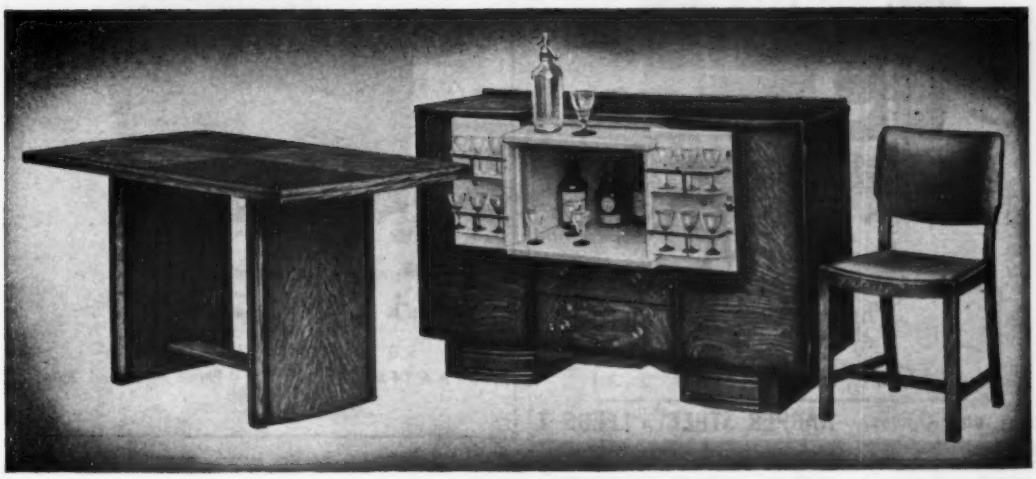

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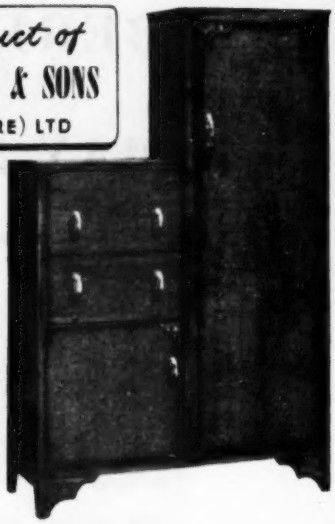

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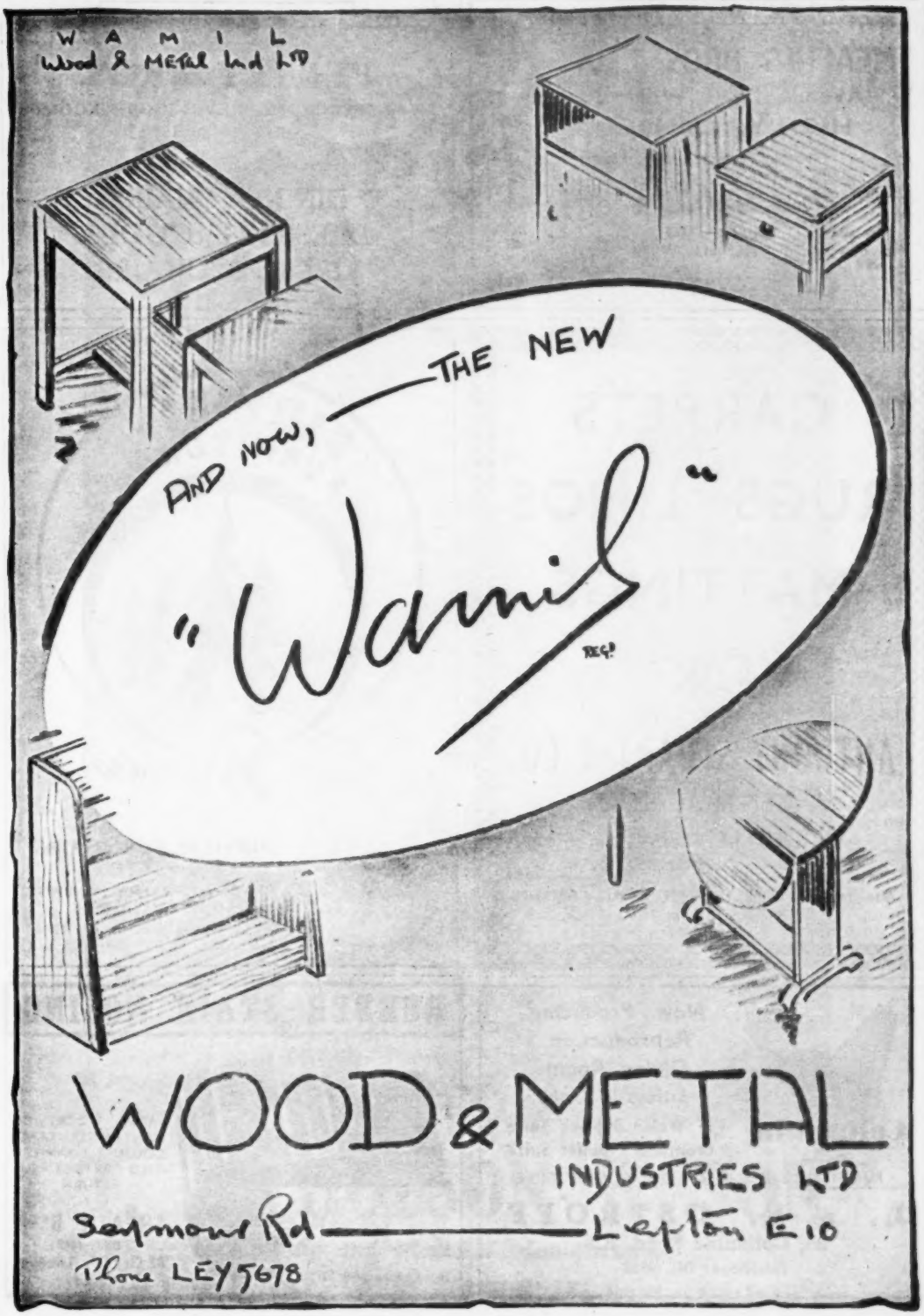
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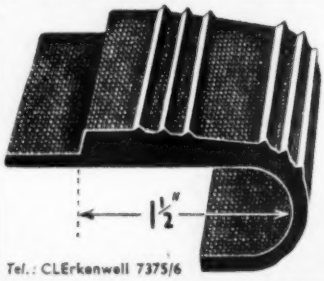

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May 5, 1950

KING AND QUEEN TO VISIT SCOTS' STAND

FURNISHING WORLD understands that the King and Queen and Queen Mary will visit the stand of the Scottish Furniture Manufacturers' Association at B.I.F. on Thursday, May 11.

Big Fire Holds Up Production

WHEN workmen arrived at the works of Spiralinx, Ltd., spring mattress makers, Eagle Wharf Road, Hoxton, on Tuesday, they found that fire had seriously damaged the works.

"The men will be out of work temporarily until we can find alternative accommodation," said a principal of the firm.

Thirty-five firemen from four stations fought the flames, which involved a large two-storey building used as a mill, store, polishing shop and offices.

The flames, which burned through the roof and shot high into the air, were got under control in an hour. The offices and polishing shop were saved. Quantities of beech and birch and plywood were ruined.

London Firms on Short Time

SHORT-TIME working in Tottenham and Edmonton furniture factories has been reported by Mr. W. Crawford Jones, manager of the Tottenham Employment Exchange, for the first time for several years.

But, says Mr. Jones, there is no need for alarm because the industrial machine is giving out the first few "grumbles and creaks" since the war.

Most of the short-time workers are out only one day a week.

New Directors for Brodericks

Board Entirely Reconstituted by GUS

ON April 14, "Furnishing World" reported that Great Universal Stores, Mr. Isaac Wolfson's controlling company, had purchased James Broderick & Co., Ltd. No purchase price was named.

IT is now announced that the Board of James Broderick's has been reconstituted. The present directors are: Mr. Isaac Wolfson, Mr. Charles Wolfson, Mr. L. G. Wolfson, Mr. F. C. W. Newman, Mr. C. A. Garbutt and Mr. F. James. The secretary is Mr. L. Burbidge.

The former directors of the firm were Mr. Cyril J. Ross, Mr. Sidney Ross, Mr. Jack Ross and Mr. Frank Goldman, none of whom are included in the present board.

There has also been a re-organisation of the board of Boole's, Ltd. The new directors are: Mr. F. C. W. Newman, Mr. C. A. Garbutt, Mr. F. James, Mr. L. G. Wolfson and Mr. R. H. Woodward. The secretary is Mr. L. Burbidge.

'U' Cotton Scheme May Be Revised

Mr. Wilson's Decision

THE Board of Trade and the Cotton Board are to get together to consider revising the cotton goods Utility scheme.

MR. HAROLD WILSON, President of the Board of Trade, replying to a request for this step by Sir Raymond Streat, chairman of the Cotton Board, said that he had already decided that a special re-examination of the Utility scheme ought now to be put in hand.

The Board of Trade and the Cotton Board "should now sit down together to consider the scheme appropriate to present and future conditions."

Sir Raymond had described the Utility scheme as "a complicated jumble of compromise decisions, piled one on top of the other, often taken under pressure of war-time circumstances."

Mr. J. Chalmers Brown, president of the Scottish House Furnishers' Federation, was a progressive candidate in the election for Edinburgh Town Council. He was returned unopposed.

HIGHER MAKERS' PRICES FOR TWO "U" BLANKETS

THE Board of Trade has made an Order* amending the Utility Woven Blankets (Marking and Manufacturers' Prices) Order, 1949. This provides for two new descriptions of Utility blankets, with appropriate maximum prices. The new specification number 1C relates to blankets with a 70 per cent to 95 per cent merino content, and new specification number 1D relates to blankets made as to at least 95 per cent of wool, but containing less than 70 per cent of merino wool.

The Order also provides higher manufacturers' maximum prices for two existing Utility descriptions: blankets with a 95 per cent merino content (specification number 1A) and woven cellular blankets (specification number 1B). These increases in price are due to the rise in the price of raw wool since devaluation.

The new Order comes into operation to-morrow, Saturday, and copies can be obtained from H.M. Stationery Office, York House, Kingsway, W.C.2.

* The Utility Woven Blankets (Marking and Manufacturers' Prices) (Amendment) Order, 1950. S.I. No. 693, price 1d.

The McIlroy Dispute Ends

M.P. Joins the Board

A FOUR-POINT agreement, which brings to an end the impasse on the Board, was announced at last week's extraordinary meeting at Reading of the Wm. McIlroy Group.

THE agreement was that:

(1) The present members of the Board remain, with two additional directors, Mr. Hugh Wylie, of Dunn Wylie & Co., chartered accountants, and Mr. W. G. Mackay, M.P. Mr. Wylie was to be asked to be chairman, and in the event of his being unwilling, then the Board would agree on one of their number as chairman. The two additional directors had been appointed, so the Board now numbered seven.

(2) An executive committee of the Board would be appointed as a temporary measure, consisting of Mr. Lindsay Fynn, Mr. McIlroy, Mr. Wylie and Mr. Mackay, and the committee would be in control of day-to-day management of the company. The managing director, Mr. B. S. Kyle, and the secretary-director, Mr. H. Johnson, would conform to the directions of the committee in all respects other than routine matters.

(3) If, after examination of the position of the company, the Board resolved that any one of the following three directors—Mrs. Lindsay Fynn, Mr. Kyle, and Mr. Johnson—or all of them should retire from the Board, they would do so, and Mr. Brain (one of the independent shareholder mediators) already held undated resignations of all three.

(4) In the event of Mr. Kyle and Mr. Johnson retiring from the Board and their executive positions, and their employment being terminated, proper compensation to be paid. In the event of any dispute as to the amount, Mr. Brain to settle it as sole arbitrator.

Contractor Forms New Company

MR. CHAS. H. BORRETT, furnishing contractor and licensed valuer, of 52, Grafton Way, W.1, informs us that after 26 years of individual ownership, he is now trading as Chas. H. Borrett, Ltd.

The business will be carried on exactly as before, under the management of himself and Mr. Norman Deakin who are the sole directors and shareholders.

This business was originally begun at 27, Fitzroy Street, W.1, and in 1928 was transferred to the present registered offices at 52, Grafton Way, W.1.

Tanganyika Wants Curtain Fabrics

IT is reported that Doyal Khatan, P.O. Box 30, Lindi, S.P. Tanganyika, who are one of two firms taking over Overseas Food Corporation shops in this area, are anxious to import cretonne curtaining from the United Kingdom.

United Kingdom manufacturers interested in this enquiry are invited to contact the Lindi firm direct, forwarding copies of correspondence to Miss L. A. Johnston, of 113, Draycott Avenue, Kenton, Middlesex, the firm's representative in the United Kingdom.

America Wants—

Our Furnishing Fabrics . . .

THE British Consulate General at Chicago report that they have been approached by Mr. Max Greene, president, Greene Metal Products Inc., 1800 West Roscoe Street, Chicago 13, Illinois, who wishes to import British furnishing fabrics.

Greene Metal Products Inc. have a section selling furnishing fabrics on a volume basis to manufacturers of drapes, spreads and slip-covers and to the specialised fabric retailers.

It is understood that the prices that they would be willing to pay as wholesalers would vary from approximately 70 cents a yard to $1.50 a yard. This should give United Kingdom firms an indication of the price range of the materials desired but due allowance should not be omitted for U.S. Customs duty and freight charges in order to meet these price requirements. The Chicago firm desire to be put in touch with manufacturers who can produce a large volume in a limited number of patterns or qualities and the materials should be suitable for the purpose mentioned in the preceding paragraph.

. . . and our Carpets

THE British Consulate General, 3103, Fannin Street, Houston 4, Texas, has been approached by Ladins Wholesale Distributors Inc., an active and reputable concern who are interested in exploring the possibilities of handling United Kingdom carpets. The Houston firm are interested in the better class of carpets and not small rugs.

The Consulate - General reports that there is a shortage of good-quality domestic carpets in the area, and being a competitive line, it should be possible to do business there.

The Consul General suggests that interested firms should send small samples and C.I.F. prices in dollars direct to him at the above address, so that if the above firm is not interested they may be held against other future enquiries.

Brown, Muff & Co., Ltd., Market Street, Bradford, are holding a special "Furnishing Fortnight" from May 1-13, for which they have furnished four "ideal rooms." Special deliveries of English and Indian carpets and also of new designs in furnishing fabrics have been arranged to coincide with the event.

S. Africa Can't Get Enough Carpets

Hopes for Relaxed Import Control

CARPET supplies in South Africa are dwindling, and importers are hoping for some relaxation of import control.

THE majority of distributors have had no carpet imports for more than a year, and their stocks, in some instances replenished in the beat-the-ban period, are dwindling.

It is clear that if import restrictions were entirely lifted now there would be no carpet supplies for about a year from England—the principal source of supply—unless the situation changed radically and unexpectedly.

South African supplies of carpeting are apparently confined to widths of 27 ins. and 36 ins., and while the quality is excellent, the quantity is naturally limited. There is a shortage of nine-foot broadlooms and large squares.

"We cannot get what we want," said one of the leading importers. "We want the designs which our experience has taught us are popular in the South African market. There is a demand here for florals and certain types of Persians. We have found the Continental types of Persians not so popular.

"Supplies of linoleums are a little easier. For a long time we found it very difficult to get a variety of designs. One of the biggest manufacturers in the world could provide us with only two or three patterns, but now can supply about a dozen different designs. The prices are also down slightly."

Modernised Store for London Furnisher

A SCHEME to modernise their premises is now being carried out by Shaw Furniture,, 5, Uxbridge Road, Shepherds Bush, W.12.

Speaking to a *Furnishing World* reporter, Mr. J. L. Shaw, one of the principals of the firm, said: "The new frontage now being installed will provide deeper windows for display, and will give the store an imposing corner entrance to a modern showroom for new furniture. We shall reorganise the whole of our showroom space and extend various sections. Reconstruction will be completed by the middle of next month."

Grahams of Leeds Take Over Big Barnsley Store

Furniture Department Is To Be Added

THE property and business of the old-established Yorkshire firm of Butterfields & Massies, Ltd., drapers and milliners, Market Street, Barnsley, has been acquired by J. Grahams (Furniture), Ltd., who have branches in both Leeds and Sheffield.

MR. JACK GRAHAM, chairman and founder of Grahams (Furniture), Ltd., told a *Furnishing World* reporter that they proposed completely to modernise Butterfields & Massies, which has 28 departments, and to instal departments for furniture and for china and glass.

Graham's have more than 27 branches throughout Yorks, Lincs, Derby and Notts, and the business has been established for more than half a century.

The new chairman of Butterfields & Massies, Ltd., is Mr. Reginald Graham, who is a director of more than 21 companies. He has recently visited North and South America to examine the store systems over there and intends to introduce many innovations in presentation, window dressing, lighting and layout.

The other director is Mr. Harold Graham who recently went on a similar visit to the Scandinavian countries.

Jessop Chief Retires After 38 Years

Mr. D. Rees, managing director of Jessop & Sons, Ltd., Nottingham, who has retired after 38 years' service, being congratulated by Mr. A. G. Hurrell (general manager of Robert Sayle, Peterborough). Left to right—Mr. Rees, Mr. B. Henry (general manager, Jessops), Mr. Hurrell and Miss H. N. Holland (registrar, Jessops).

MORE than 300 of the staff of Jessop & Son, Ltd., furnishings, of King Street, Nottingham, which is a branch of the John Lewis Partnership, together with pensioners and friends throughout the Partnership, subscribed to a console television set, which was presented to Mr. David Rees, chairman and managing director of Jessop & Son, on his retirement after 38 years' service.

Making the presentation at Jessop's last week, Mr. A. G. Hurrell, formerly deputy general manager and now general manager of the Peterborough branch, Robert Sayle, said Mr. Rees joined John Lewis in 1912 as a saleman in the soft furnishing department, and has been successively a buyer of silks, manager of the post order department and in 1933 he became head of Jessop's, the Partnership's first venture in branch trading.

Due to the hard work, imagination and skill of Mr. Rees, the Nottingham venture had, space for space, become one of the most, if not the most profitable. He had lived for the Partnership, and since 1933 the result had been a business with a turnover of £58,598 which had now become one with sales, last year, of £671,764.

Mr. Hurrell, who came with Mr. Rees in 1933, added that many present owed him personally a great measure of gratitude for the help given them in their business careers, and with this gift went their best wishes for a happy retirement.

In acknowledging the gift, Mr. Rees said: "I have enjoyed the time spent in the Partnership and particularly at Jessop's."

"New Idea Furniture" in Regent Street Show

From C.O.I.D. 1951 Stock List

CONTEMPORARY furniture selected from the Council of Industrial Design's 1951 Stock List is being shown until May 27 in an exhibition, "New Ideas in Furniture," which was opened at the Tea Centre, Lower Regent Street, London, W., last week by the chairman of the Council of the Festival of Britain, General Lord Ismay.

IN the past, Britain had a reputation for making furniture which had not been beaten by any country in the world, said General Lord Ismay. It would, perhaps, be more profitable and expedient to go on making reproduction furniture, but it was very necessary that they should put some of their resources to new ideas and designs.

The exhibition was carefully planned to give the uninitiated the best possible introduction to the different aspects of contemporary furniture design.

There was tax-free, machine-made furniture in which the designer had realised the growing demand for decoration, but had shunned the commonly applied machine-made carving. Thin sycamore beading criss-crossing on the walnut doors of the sideboard was also reproduced on the armchairs.

Contrasting with this was hand-made furniture resulting from close collaboration between the designer and the craftsman. The effect of richness was obtained not by ornate decoration or "glossy" finishes, but by the careful selection of woods—in this case, mahogany and yew.

Interesting use had been made of three woods in the construction of a bedroom suite. The end faces of the wardrobe were in Betula beech and sycamore, the doors and the front frame in sycamore, and the lining in mahogany.

The dressing table in Betula beech and sycamore, with rosewood finished legs, was built on the cantilever principle. Lambskins covered the rosewood finished frame of the dressing chair.

Highlight of the exhibition was a woman's sewing chair, which was designed a year ago and which has only just gone into production.

There were many problems to be overcome. The chair had to be within the reach of the general public in price and shape, and seven chairs were made before the master frame was evolved.

It is intended to meet the demands for a restful, fully upholstered chair which both gives support to back and shoulders and, at the same time, allows the sitter to knit or sew.

Pottery, Glass, Furniture in Same Showroom: Display Co-ordination

CO-ORDINATION of furniture and pottery displays is being tried out in Treron, Ltd., the well-known Sauchiehall Street, Glasgow, store.

The huge basement floor is probably the finest in Scotland for pottery and glass. Now the firm is introducing suites and other ancilliary items on the theory that pottery gains when displayed against such a background.

Added advantage is the fact that sales are passed from the pottery section to the furnishings sections, and that furniture and furnishings get added and attractive display.

Treron are redecorating the entire pottery and glass floor, using a pale blue background. This unusual colour is based on the experience of this store that white and pastel colours give added sparkle to pottery and glass. Older conventional veneered colourings are being abandoned in favour of the lighter gay backgrounds.

Furnishers Rebuild

A REBUILDING scheme is in progress at the departmental store of Tompson Bros. (Kilburn), Ltd., Kilburn High Road, N.W.6. Work on the installation of a complete new frontage to the store is well advanced.

Furnishing World understands that the various departments are being reorganised, and that adequate display space is to be provided for carpets, linos and soft furnishings of all descriptions.

No Permit Needed for After-hours Displays

If No Sales Are Made

THE following question and answer appears in the current issue of "The Inspector," the official organ of the Institute of Shops Acts Inspectors.

The question is: "A firm of furniture dealers in a neighbouring town wrote to my authority and asked for an Order to be made to enable them to keep their *exhibition* of furniture open after normal hours (S.5(2) of 1928 and Sched. II 1912).

"Their application was refused and they were told that they must not sell after the closing hours. The exhibition is being held in a large restaurant and is of furniture only; obviously a shop.

"Inside, a notice is displayed stating that no sales take place after the closing hours and Thursday 1 p.m. They remain open with full lights and people are invited inside to view until 9 p.m. every evening.

"An assistant approaches anyone entering and demonstrates by opening doors, drawers, etc., but he does not actually sell the goods after closing hours. My Clerk's view is supported by a Counsel's opinion in the A.M.C. Journal of 1934 which is that unless there is an actual sale to a customer no action can be taken.

"My reason for putting all this to you is to ask if you know of any contrary opinions. In any case the phrase 'closed for the serving of customers' should be improved if at all possible when the time comes, otherwise enforcement will be impossible."

And the answer:

"No application is required to be made to a local authority for an exhibition provided retail trade is not carried on at the exhibition outside normal hours laid down by Shops Acts, 1912-28. No action can be taken as per opinions expressed by Town Clerk and Counsel."

New Fabrics Section in Aberdeen Store

An extension of the business of Reid & Pearson, Ltd., departmental store, 60-65, St. Nicholas Street, Aberdeen, has taken place with the opening of a new household linen and textiles section. This new department is under the control of Mr. J. G. Robbie.

Morrison Says Doctors Might Help in Chair Design

Medical Research Council To Pass Findings To F.D.C.?

NEW chair designs may be influenced in the near future by joint consultations between representatives of the furniture industry and of the medical profession.

THIS hint was given in the course of an important speech at High Wycombe Town Hall on Friday by the Rt. Hon. Herbert Morrison, M.P., Lord President of the Council, who suggested that there might be room for improvement in furniture design from the point of view of health.

When he paid tribute to the furniture industry, which had led the way in industrial co-operation by setting up a Furniture Development Council, Mr. Morrison said he had been toying with the idea, which he had passed to Lord Addison, as chairman of the Medical Research Council, of the value, both to the furniture trade and to the millions of domestic users of furniture, of consultations between representatives of the furniture trade and of medical research experts on possible improvements in chair design to ensure the most healthful posture for the human frame at rest.

Joint Consultations?

Such joint consultations might show whether, in fact, chairs were being made in such a way as to contribute fully, in their shape and general design, to physical health and development.

If High Wycombe and other furniture manufacturers felt it would be of advantage to the industry to receive the benefit of expert medical advice on this point he suggested that Lord Addison—who was among those present at the meeting—might arrange for the Medical Research Council to consider the matter and to pass on their findings to the furniture industry, through the Development Council.

It was important indeed that furniture should be designed to impart the greatest possible healthful rest and comfort from the point of view of bodily posture in repose.

At this point there was loud laughter when a member of the audience of nearly 1,000 people, sitting stiffly in the hard, straight-back—and often criticised—Town Hall chairs, suggested loudly: "You might ask them to start on these chairs!"

Smilingly, Mr. Morrison replied: "There you are, then. Perhaps Mr. Haire [M.P. for the Wycombe Division] might put that proposition up."

Mr. Herbert Morrison congratulated the furniture industry on its efforts, through its Development Council, to protect the public and itself from the damaging activities of the small minority of manufacturers who turned out shoddy furniture.

The trade, he said, had done much to help the housewife by making greatly increased quantities of good furniture at reasonable prices. Wycombe now made more than eight out of every ten of all Windsor and kitchen chairs produced and probably nearly half the dining-room chairs—a practical contribution to British domestic life.

The Joint Industrial Council of the furniture trade had a fine record and was still adding to it.

ALL VENEERS MAY NOW BE FREELY IMPORTED

PLAIN birch veneers have been added to the list of goods which may be imported from "permitted countries." This news is given in an amendment list issued by the Board of Trade, and it means that all veneers are now freely importable from those countries.

Permanent Show of Craftsman-made Furniture

A VISITOR to the Crafts Centre examining a writing table in Indian Silver Greywood by Stanley W. Davies.

MODERN furnishings designed and made by craftsmen are now on show in a new permanent exhibition at the Crafts Centre, 16-17, Hay Hill, London, W.1.

THE object of the exhibition is to make the work of contemporary craftsmen easily accessible to the public and to industry, and, it is hoped, to raise the standard of public taste.

All the exhibits bear a label with details of the maker and price, and there are no restrictions on handling them. Most of the furniture shown is for sale, and prospective buyers can be put in touch with the makers.

The Crafts Centre, which is a non-profit making organisation, financed by public subscriptions and a temporary Government grant, has grown to a total membership of 500 since it was founded two years ago.

Already it has benefited the furniture, silver and weaving craftsmen who are members, by the promotion and administration of the Purchase Tax Relief Scheme.

Applicants for craftsman membership must belong to one of the five constituent craft societies but a lay membership with a minimum subscription of £1 a year is being built, and full benefits of lectures and demonstrations will be available.

It is hoped that in this way the demand for higher standards of workmanship will be increased to the advantage of craftsmen in all trades.

Viewpoint

LET us take a short holiday from trade politics. Let us see what the Government has in mind that will help our industry in its difficult transition period.

MR. HERBERT MORRISON has been down to High Wycombe to aid us in our problems. And his contribution to the solution of those problems? That we might call in the specialist advice of the medical profession to evolve a chair that would show "possible improvements in design to ensure the most healthful posture for the human frame at rest."

★★ No mention, mind you, of the shortage of raw materials and their increased costs; of the fact that the present Utility price schedule is so low, and so close to the minimum specification, that there is no room whatever for development or improvement in variety of chairs and other pieces; of the question of purchase tax on non-Utility furniture which makes the jump from "U" to non-"U" prices an insuperable barrier to better homes for the public; of a release from unnecessary controls of an industry that is more than willing to provide "the most healthful posture for the human frame at rest" . . . and to give the public far better value than now—if it is given the chance.

★★ We can only hope that the unrealistic and *dilettante* attitude of the Lord President of the Council is not a reflection of the attitude of MR. HAROLD WILSON'S department to the problems that face the furnishing trade to-day.

We can leave the question of chair evolution to our own manufacturers. They know their job. Or, of course, we can leave it to the Council of Industrial Design . . . or Mrs. Tomrley.

What we need from the heads of our present Government is a clear and realistic understanding of our *production, costing and merchandising* problems.

★★ Let responsible Ministers of the Crown forget for the moment a liaison between furniture manufacturers and the medical profession. That may form a delicate but nebulous thesis for a tactful speech. But let them get down to hard facts.

Let them answer, for instance, a Scottish spokesman who claimed last week "We are getting to the point when selling prices are totally inadequate. That the Board of Trade tolerate the present position is an admission that their price control system has broken down. What is wanted is an increased selling price."

That, and other fundamental problems, are more urgent than considerations of the "posture of the human frame at rest."

Readers' Viewpoint

Voting On A Provincial Exhibition

The Editor,
"Furnishing World."

SIR,—I have read with interest your report of the discussions at the B.F.M. on Provincial Exhibitions, and I should like to suggest a correction in "Viewpoint" on page 52.

In reference to the discussion, it is stated that "the issues have been resolved by a strong majority vote." This simply is not the case. The actual voting was much more evenly placed than your report suggests.

I feel it only right to make this correction, especially in view of the fact that one Provincial Association which was closely concerned with the particular Provincial Exhibition was missing, and not there to vote.

Yours, etc.,

G. BROOKE SKILBECK,
Secretary.
Northern Furniture Manufacturers' Association.

"Slash Furniture Prices By 25 Per Cent"

The Editor,
"Furnishing World."

SIR,—Congratulations on your "Viewpoint" in your issue of April 28. Unfortunately it will be read only by the trade, who realise the gross misrepresentations made by the newspaper concerned, and not the public, whose suspicions must surely be raised by such an incensed attack.

It would be interesting to learn how the author of this masterpiece would slash his prices 25 per cent, especially since devaluation has made veneers from the Continent at least 11 per cent more expensive, not considering the daily increases in prices due to the higher costs of replacing raw materials.

These increases have, as always, to be met by the trade out of their already diminutive profits, as the controlled price of the finished furniture has not risen in consequence.

Yours, etc.,

P. W. BRINE,
Managing Director,
The Walnut Veneer Co., Ltd.

Grosvenor House Ball Realised £8,000 For F.T.B.A.

THE London Area No. 1 Committee of the F.T.B.A. has sent £8,000 to headquarters as a result of the Grosvenor House Ball last November. The actual amount raised was £7,944, but the committee added an amount from their reserve to make up the round figure.

This was revealed at the area's annual meeting last week when Mr. Ronald Sadow, who has been area vice-president for the last four years, said that he would not stand again owing to pressure of work and failing health.

Mr. J. Barclay Jacobs (Times Furnishing Co., Ltd.) was elected area vice-president with Mr. Morris Leigh as vice-chairman.

The next ball will be held at Grosvenor House on November 14, and the large ballroom has been engaged which will accommodate double the number of guests. A target of £10,000 has been set, and the London Area No. 1 Committee are confident that it will be reached.

The half-yearly Court of the Commercial Travellers' Benevolent Institution will be held at 4b, Frederick's Place, Old Jewry, London, E.C.2, on Saturday, June 17, at 12 o'clock noon when all standing candidates will be recommended by the Board for election.

personally speaking...

NEWS OF MEN YOU KNOW

My picture shows Mr. J. S. Blakiston who has been appointed sales manager for Dancer & Hearne Bros., Ltd. [Story last week.]

LONDON furniture buyers will be interested to hear of the appointment of **Reginald Riley** to the sales staff of the Sheffield Cabinet Company, Limited. He will be representing the company in the London area North of the Thames. Mr. Riley, who represented Harris Lebus for nearly 30 years, is looking forward to renewing his many trade associations at the earliest opportunity.

☆ ☆

I HEAR from Matthews & Clark, Ltd., the makers of furniture and draught screens, of Bridgend, that they have appointed **J. Freedman** to represent them in London.

☆ ☆

THE new president of the Scottish F.T.B.A., **J. Ogilvie Skea,** has been a member of the Association for 15 years, a member of the Council for four years and vice-president for one year. A native of Aberdeen, where he served his apprenticeship as an upholsterer with J. & A. Ogilvie, 369-373, Union Street, he spent three years with Hampton & Sons, London, before returning to the firm, where he is now senior partner. He is a former deacon-convener of the Incorporated Trades of Aberdeen.

☆ ☆

SEVERAL leading figures in the High Wycombe furniture industry will be figuring in the local elections. **J. B. Heath,** head of J. B. Heath, Ltd. (Heathland Furniture), of High Wycombe, who is a prominent member of the Wycombe Furniture Manufacturers' Society and chairman of the Wycombe district F.T.B.A., is seeking re-election in the Western Ward. Both the Mayor of the town, **R. E. Darby,** and the Mayor-elect, **Johnny Timberlake**—both well known in the furniture trade—are standing again in the West Central Ward, and in the East Central division another of the retiring councillors seeking re-election is **E. Rolph,** who is a national organiser for N.U.F.T.O.

☆ ☆

AS a memorial to the late **R. J. Bradley,** who was one of their most generous supporters, Edmonton Division of the St. John Ambulance Brigade are raising funds for a mobile first-aid surgery. Mr. Bradley, who died in February, was, until his death, managing director of Bradley's Furnishing Store, Fore Street, Edmonton.

☆ ☆

I AM asked by Price Bros. & Co., Ltd., the Wellington bedding manufacturers, to record that their London representative, **P. L. Taylor,** has changed his telephone number. It is now Welbeck 0606.

☆ ☆

CONGRATULATIONS to **Ellis Sutcliffe,** of 7, Birkhead Street, Heckmondwike, who, until his retirement 17 years ago, was manager of the furnishing department of Heckmondwike Co-operative Society from the age of 38, and who has celebrated his 90th birthday.

☆ ☆

PENSNETT furnisher **Fred Guilt** has just completed an order for two small armchairs for two corgi dogs. They are about eighteen inches to two feet high. They have no back rest, but a raised upholstered bulwark a few inches high. The dogs belong to Mrs. E. Jennings, of "Dolgro," Coopers Bank Road, Dudley. The chairs have been made to keep the dogs off other furnishings in the house. Because of their unusual and uncomfortable design visitors will not be tempted to sit on them!

☆ ☆

SEVENTY-TWO-YEAR-OLD **Joseph Nelson** finds it easy to sell coconut matting to America. As a result of a recent sales tour in the U.S., the 100 workers in his Walterlooville (Hants) factory are now assured of many months of two-shift production. About his tour, Mr. Nelson says: "When I arrived with my six samples they laughed at me and said American women would never buy coconut matting. So I tried myself, and within an hour I was back, having sold all samples to the first six housewives I called on. Those Yank wholesalers rubbed their eyes, and everywhere I went, right down to 'Frisco, they placed orders. I told 'em: 'You chaps are on a cushy market. You wouldn't last a week in London, where we really have to *sell* things.'"

☆ ☆

WORD comes to me that **V. Pile** is the new furnishing manager and buyer of Kempthorne & Phillips, Ltd., Richmond, Surrey. He was previously at the Tooting branch of Easterns, Ltd.

☆ ☆

THE following appointments have been made by Bladons (drapers and furnishers), Ltd., Hull. **S. A. Makey,** previously general manager of Pococks, Ltd., Brighton, has become store manager. **R. Scotow-Green** is the new soft furnishing buyer. He was formerly with Busbys (Bradford), Ltd.

☆ ☆

NEWLY-ELECTED directors of Harvey, Nichols & Co. are **R. P. Gaze** and **J. O. Collins.**

Nomad

A Smile with Betts

"I can't understand it, Ludwig—unless it's the fruitwood we've been using."

CARPETS FORMED the roof, walls and floor of the stand of The Ware Furnishing Stores at a recent Trades & Hobbies Exhibition.

Norwegian Furnishings on Show in Manchester

FURNISHING fabrics and furniture are featured in an exhibition of Norwegian Applied Arts and Crafts which is remaining open at the Whitworth Art Gallery, Manchester, until May 13, and while nothing is for sale a six-foot square woollen tapestry—with a rather surrealistic design—is valued at £800.

Light furniture, a good deal of which is dismountable for packing purposes, is shown by Brucksbo As and Sandvik.

The exhibition has been organised by the Brukskunst, which corresponds to Britain's Council of Industrial Design.

Presiding at the opening ceremony last week the Lord Mayor of Manchester, Alderman R. Moss, emphasised the importance of good design "for it is no use designing if goods are not going to sell."

In Manchester the exhibitors would find a very discerning, critical, yet appreciative audience.

Mr. Fredrik Wulfsberg, cultural attache to the Norwegian Embassy in London, who opened the exhibition, pointed out that Norwegian applied arts and crafts had a long and unbroken history—back to the old Viking ships.

The business of G. T. Jaysons, Ltd., soft furnishers and drapers, 21, Victoria Street, Blackpool, has been acquired by Ernest Wilson & Son (Drapers), Ltd., 26, East Parade, Bradford.

Sterling
UTILITY DINING ROOM
FURNITURE
STERLING FURNITURE AS GOOD AS GOLD
Sterling FURNITURE LTD.
Tottenham, N.15

Beetle Collection Bought to Aid Research

SOME of the new timbers now coming into the country are unfortunately bringing in with them rare species of Longhorn beetles, and in order to keep ahead—well ahead—of all eventualities, Rentokil, Ltd., has purchased the Michael Fraser Collection of woodboring Longhorns in order to augment their own collections.

Dr. Norman Hickin, the firm's entomologist (who is this year a chairman of the Committee and a member of the Council of the Royal Entomological Society) says that he would be most grateful to receive specimens of woodborers—beetles or grubs if possible with a specimen of the tunnelled timber, and, again if available, the name of the timber.

Timber merchants and manufacturers would thus be doing the trade and, incidentally, themselves a good turn by taking the little bit of trouble entailed. But please note—beetles must travel in a tin box or they will get damaged in the post.

SOME ENQUIRIES ANSWERED

*6290.—Utility open arm settee.
6291.—Whether Utility wool tapestry may be sold by the yard.
*6292.—"Milwaukee" dustless sweeper brushes.
6293.—Occasional table containing cocktail cabinet and bookcase.
6294.—Association for furnishers with estate agencies.
6295.—Address of the Association of Master Upholsterers.
6296.—"Jalray" products.
6297.—Bedroom suites.
*6298.—Pegged rugs.
6299.—Wholesalers in South Wales.
6300.—Details of Remploy, Ltd.
6301.—Knole settees.
6302.—Maximum profit on non-Utility rugs and stair carpets.
6303.—Transparent plastic material.
6304.—Linoleum cement.
6305.—Publishers of The Colour Dictionary for Retailers.
6306.—Artificial flowers.
6307.—Publishers of "Costing and Management."
6308.—Sideboard with cutlery drawer in centre.
*6309.—Sideboard with bureau fitment in the middle.
6310.—"Gaytex" cotton rugs.
6311.—Union Jacks.
6312.—Wicker workbaskets.
*6313.—Address of G. S. Whyte & Sons.

* Means unanswered. Can any reader help?

LONDON FURNISHERS PLAN TO OPEN NEW BRANCHES

And to Add Fabric and Bedding Sections in Existing Stores

LARGE-SCALE expansion plans have been revealed to "Furnishing World" by Collyer & Sons, furnishers, Boleyn Corner, East Ham, E.6. The scheme includes the opening of a number of new branches and the addition of new soft furnishing departments at the firm's existing establishments at East Ham, Poplar, Romford and Ipswich.

IN an interview, Mr. John Collyer, one of the principals supervising the East Ham store, said: "We are going ahead with a big development programme, which began a few months ago with the opening of our latest store at Upper Brook Street, Ipswich.

"These premises, having a depth of 190 ft. and three exhibition floors, are to be further extended to provide a soft furnishing section.

"At the same time, we are adding soft furnishing departments at East Ham and Romford. Plans have been drawn up to extend these stores accordingly. Next on the list for a similar department is the Poplar house."

More attention is being paid to bedding, and this section of the business is being extended throughout the firm's stores.

Plans to build another large store at East Ham are also in progress. This will provide the firm with excellent showrooms covering a 3½ acre site.

On the subject of more branches, Mr. Stanley J. Erratt, secretary, stated that the company will continue to expand in the Eastern counties, *and will definitely open a store in Norwich.* Their present aim is to complete a circle of branch establishments within easy road distance of each other.

Mr. Collyer also said: "We shall continue to maintain our 'family store' policy, which has helped us to build up a successful business organisation. We do not contemplate entry into the hire purchase field. Trading has been on a cash basis since our foundation."

This progressive concern was established by David Collyer 125 years ago. The present managing director, Mr. Alphous Collyer, in charge of the Poplar store, is a son of the founder. In turn, Mr. A. Collyer's sons are also taking an active interest in other branches George is at Romford, and Douglas keeps an eye on the Ipswich business.

Soft Furnishers to open Bedding, U Furniture Showrooms

AN extension of the business of Woolgar Martin Fabrics, soft furnishing specialists, 11-12, Lichfield Terrace, Richmond, Surrey, is to take place shortly with the opening of an additional basement showroom for bedding and Utility furniture.

A *Furnishing World* reporter was told by Mr. Peter Martin, a partner of the firm, that this development follows a decision to make a big feature of bedding. Utility furniture will be a new venture.

Mr. Martin also intimated that consideration is being given to plans to open a new branch. "Nothing definite has yet been arranged," he said, "but we hope to open another establishment at Guildford."

Both Mr. Martin and his copartner, Mr. H. W. Woolgar, were apprenticed to the trade at Batchelars, furnishers, Croydon.

London Bedding Firm's New Factory

FOLLOWING the recent installation of a new frontage to their premises, Nova Bedding Company, 272, Uxbridge Road, Shepherds Bush, W.12, are to open a new factory in the near future with a view to increasing production of mattresses.

Interviewed by a *Furnishing World* reporter, Mr. J. W. A. Donnelly, principal of the firm, said the Uxbridge Road showroom is to be enlarged to permit an extension of the company's business in settees, armchairs and furniture.

Glass Furniture Maker opens Retail Shop

FIRST retail shop of M. Shavelson, glass furniture manufacturers, 27, Brick Lane, E.1, was opened on April 28 at 455, Finchley Road, N.W.3.

Manager of the new venture is Mr. A. Joseph, who has been in the furnishing trade on his own account for many years and is a local councillor.

Speaking to a *Furnishing World* reporter, Mr. M. Shavelson said: "Although this is our first major move into the retail trade, we have for the past two years maintained a retail showroom at our head office premises. This showroom will now be closed. Our future plans are unsettled at present, but we hope to expand the retail side of our business and to open other branches."

East London Furnishing Store Extends

LARGE-SCALE extension of their premises has been undertaken by G. & N. Furnishing Stores, 144-6, Whitechapel Road, E.1, and installation of a complete new frontage to the premises is now nearing completion.

This store, which has been entirely rebuilt, now commands an imposing corner site, and the additional 75 ft. frontage provides a number of extra windows for display purposes.

Mr. B. Garelick, manager, told a *Furnishing World* reporter: "This development programme has permitted an extension of all furnishing sections, and we have also opened an additional new department for the sale of lino and carpets. Our business is devoted entirely to cash trade."

Joins Luxury Upholstery

Mr. E. J. Ashby is the new Southern Counties representative for Luxury Upholstery, Ltd. (story last week).

Electric Carpet Clipping Machines Aid "Fitted" Work

Big Time Saving

INDUSTRIAL electric clipping machines have a wide variety of uses for those in the carpet trade, whether manufacturing or dealing with them as furnishings.

THESE machines may be used for clipping the edges of carpets before folding them for stitching or adhesive binding, with hours of hard work avoided and plucking eliminated by their use for removing the pile. They may be also employed for trimming Mohair rugs.

A folder giving full information on their latest types of clippers has just been issued by the Wolseley Sheep Shearing Machine Co., Ltd., of Wolseley Works, Witton, Birmingham, 6.

The standard width of clipping blades shown in this folder is three inches, but in special cases narrower blades may be supplied.

A pair of clipping blades comprises a 17-tooth cutter working in a parallel direction across a 31-tooth comb.

Industrial clippers are made in four models. There is the No. 1, which is a portable machine on castors enabling it to be drawn across the floor, the No. 2, which is designed for suspension from a wall bracket, or from a hook in the ceiling; the No. 3, which is a portable model for bench work; and the No. 4, which is fitted on light skids for easy movement.

Model No. 4 is an ideal machine for the carpet planner or fitter, and may be easily carried in the tool bag. It is available also, at the same price, without the skids and fitted with a leather harness so that the complete machines may be safely and comfortably worn on the back of the operator.

All the machines work from the electricity mains by a three-pin plug; they are simple to use and may be operated by unskilled labour.

A copy of this folder may be obtained from the manufacturers at their Birmingham address.

Stepney Firm's Centenary

ONE hundred years ago, a shipping upholsterer and cabinet maker named Edward Killwick realised that steam was soon to surpass sail in the method of sea travel. For fifty years he had been a leading craftsman in his trade but he knew that soon he would be out of a job.

Having a keen business sense he founded the present firm of Killwicks Ltd., at Commercial Road, Stepney, East London, which is now the head office.

The majority of the furniture sold then by Mr. Killwick was manufactured by hand in his own factory.

His step has proved worthwhile and to-day there are branches in East Ham, Ilford, Barking and Romford.

The third and fourth generation are continuing the business. The present managing director is Mr. G. F. Killwick, and the secretary and assistant secretary are Mr. E. P. Killwick and Mr. G. Killwick, manager of the credit side of the firm is Mr. D. S. Killwick.

S. Midland Branch for N.A.R.F.

THE National Association of Retail Furnishers will hold a meeting at the Royal Oxford Hotel, Parkend Street, Oxford, on Monday, May 15, at 2.30 p.m. to consider the desirability of forming an area branch of the Association to cover Oxfordshire, Buckinghamshire and Berkshire.

Mr. R. Graham Weekes, M.B.E., National Chairman of N.A.R.F., will address the meeting, to which all furnishers in the area are invited.

Clegg's (Furniture) Ltd.

IN the Companies' Court on Monday, Justice Wynn Parry had before him a petition by Ebers, Ltd., of Bishopsgate, for the compulsory winding-up of Clegg's (Furniture), Ltd.

There was no opposition, and his lordship made an order for the compulsory winding-up of the company.

Exhibition Furnishing Stores, 248, Uxbridge Road, Shepherd's Bush, W.12, are having a new shopfront fitted at their premises.

LATER CITY NEWS

(See also page 76)

Brown, Muff Make £110,000 Profit

TRADING profit to February 5 of £110,422 compared with £127,644 for the previous year, has been declared by **Brown, Muff & Co.**, after charging £12,024 directors' emoluments and £1,000 for past director's retiring allowance.

To depreciation £6,226 (£6,151), staff pensions (£3,110 (£2,941), debenture interest, gross, £8,976 (£9,097), income tax £33,217 (£44,678), profits tax £11,301 (£13,292), leaving profit £47,592 (£51,485), brought in £24,283 (£20,572), making £71,875 (£72,057).

To debenture redemption sinking fund £3,013 (£2,893), alterations account £2,000 (same), reserve against stock-in-trade £15,000 (same), general reserve £15,000 (same), "A" Preference dividend £2,831 (£2,804), "B" Preference £1,806 (£1,777), Ordinary 15 per cent £3,300 same), forward £28,925.

J. Berry Increase Profit

TRADING profit of **J. Berry & Sons** for 1949 is £70,780 (£55,950), with other income making £71,211 (£58,006). Deductions reduce this figure to £50,149 (£45,395). Forward £9,586 (£6,689).

Increases in Capital

Thomas Bond Worth & Sons, Ltd., carpet weavers and manufacturers, etc., Severn Valley Mills, Stourport-on-Severn.—Increased by £150,000, in £10 shares, beyond the registered capital of £200,000.

T. & A. Naylor, Ltd., manufacturers of carpets, etc., Green Street, Kidderminster. — Increased by £400,000, in £1 shares, beyond the registered capital of £100,000.

Steel & Perris, Ltd., furniture manufacturers, 570, Gallowgate, Glasgow.—Increased by £4,800, in £1 Ordinary shares, beyond the registered capital of £1,500.

Extensive alterations to the top floor of the well-known Lincoln departmental store, Mawer & Collingham, Ltd., in the High Street, have greatly enlarged the firm's display space for furniture, bedding, carpets, linoleums and furnishing fabrics.

Leiston Industrial Co-operative Society, Ltd., will be opening a new branch store at Aldeburgh, Suffolk, at the end of May.

At the West of England Annual Lunch

Maximum Selling Prices Must Be Adjusted—*A. A. Farmer*

"Utility Will Kill Craftsmanship"

"UNLESS some adjustment of price is made under the Maximum Price Order we shall have very seriously to consider our future course of action," said Mr. A. A. Farmer, newly elected president of the West of England and South Wales Furniture Manufacturers' Association, presiding over the annual luncheon at Cardiff last week.

MR. B. A. CHRISTIE, proposing the toast of "The Guests," said it was both gratifying and encouraging to the organisers to see such a fine representation of manufacturers from all over the country, including the secretary of the B.F.M.

It went to show that the Federation was a thing in fact and not merely something on paper.

He also extended a warm welcome to their trade union organiser Cllr. Rolf. He (Mr. Christie) was personally interested in two industries, the furnishing and the light engineering, and he was sorry to say that he had never found in any other industry the happy relationship that existed between employer and employee in the furnishing industry.

A Degree of Craft is Left

He had frequently wondered as to the cause of the happy association of master and man in the furnishing industry and he believed it was due in no small measure to the fact that there was still a degree of craft left in the trade and the fact that they were producing a "live" product influenced their relationship.

Mr. F. R. Blunson Hall, who responded, recalled that when he took up his office four and a half years ago the first association in the country to send him a message of goodwill and invite him to come and see them was the West of England and South Wales Association.

The B.F.M. always tried to do an honest job and never forgot that what they had to deal with in their correspondence were not just bits of paper but the life problems of their manufacturer members.

Functions such as that which they were enjoying to-day did an intangible good to the industry which was not always realised.

Cllr. E. Rolf (High Wycombe) who also associated himself with the toast spoke of the early struggles in the industry and occasions of "emotional outburst" but expressed general gratification as to the very friendly spirit which now prevailed in all sections of the industry.

He told an amusing story to illustrate the type of "emotional outburst" with which he had been called upon to deal in the past.

They had tried, without success, over a long period to organise one particular factory but had failed. But one day a popular darts player was sacked and three-quarters of his fellow-employees came rushing to join the union.

Mr. A. E. Chisholm proposing the toast of "The West of England and South Wales Furniture Manufacturers' Association" opened with a glowing tribute to the work of Mr. F. A. Silvester during the three years of presidency which he had just relinquished and wished his successor, Mr. Farmer, a pleasant period of office.

He also paid tribute to the work of Brigadier Newth especially with regard to the Exhibition at Earl's Court which was not only the largest but the best organised in their history, and they had to agree that most of the credit for that fine organisation was due to Brigadier Newth.

They were very sorry indeed to learn that it had been necessary for him to curtail his activities, but they would all feel delighted, as he was, to know that he had decided to continue his association with the Development Service.

They must all feel very glad as manufacturers to know that the building programme had been lifted once more to 200,000 houses a year for the next three years. It was first priority and, equally so, furniture should be regarded as a first priority industry, for there were no homes until they had well and truly done their jobs.

THIS PICTURE, taken at the West of England and South Wales Furniture Manufacturers' Association, shows at the top table (left to right) Mr. Norman Dixon (secretary, Birmingham and West Midlands F.M.A.), Mr. W. E. Tucker and Mr. E. Rolf (High Wycombe), Mr. B. A. Christie (Christie Tyler), the deputy Lord Mayor of Cardiff, Mr. Arthur A. Farmer (newly-elected president), Mr. F. R. Blunson Hall (secretary, B.F.M.), Col. J. N. Oliver, Mr. A. E. Chisholm (secretary, North-West F.M.A.), and Mr. E. Hoskins. ["*F.W.*" *exclusive.*]

It was a pity that although they were all so eager to produce good class furniture at the lowest possible prices they were being hampered in so many ways, shortage of material, devaluation and other things, and now increased petrol had come along to add to their troubles because furniture was mainly moved by transport.

Their costs to-day were quite 400 per cent up compared with pre-war and this with a ceiling price giving manufacturers no room in which to move at all.

All the same he thought that some of the furniture which he had seen displayed in their Cardiff shops and other towns and cities of the country indicated clearly that the

(*continued over page*)

Unfair To Force P. Tax on Those Who Demand Better Furniture

(*from previous page*)

industry was out to do its very best for the public.

One of the great problems with which their industry was faced today was the Utility Scheme and Purchase Tax. It was first devised in order to raise revenue, later it was justified for the reason that it was necessary to syphon off purchasing power in certain directions, and now the pretext was that it was necessary in order to perpetuate the Utility scheme.

"U" Scheme for Ever?

Quite recently Mr. Harold Wilson had said that it was his wish that the Utility scheme be perpetuated, but there was a point where good intentions ended and foolishness began and he thought that point had been reached.

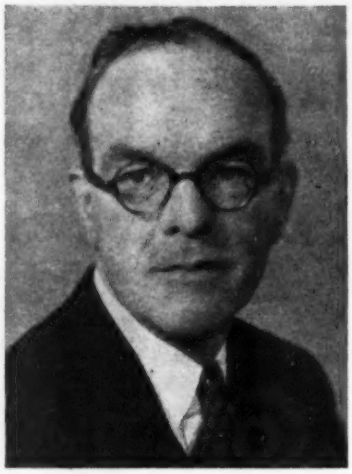
There had always been Utility schemes in their industry if by Utility they meant the production of goods for a section of the people with pockets of varying length.

It had been in existence for many years under a free price system. It had not had to be buttressed by controls and the imposition of purchase tax.

It was obviously very unfair that people who might desire furniture of a little better quality should have purchase tax forced upon them. "If we are going to become Utility-minded we can say goodbye to craftsmanship," Mr. Chisholm added.

Mr. Farmer, who responded, recalled that they had passed through a very difficult year and it might be that the coming year would be even more difficult. He had the greatest confidence, however, in the B.F.M. being able to tackle the many problems which would inevitably face the industry. He underlined all the tributes paid to the work of Mr. Silvester during his three years of office. He had some doubts as to whether they would be able to maintain the present quality of their output owing to the lack of supplies and materials and he wondered whether it would not be better for the Board of Trade to abolish the Maximum Price Order and allow them to produce furniture for the whole of the country and not merely for a section of it.

The following are the results of the elections of officers at the annual general meeting:



Mr. A. E. Chisholm.

Mr. A. A. Farmer (Modern Upholsterers, Ltd., and A. G. Farmer & Sons, Ltd.) has been elected president in succession to Mr. F. A. Silvester (Bath Cabinet Makers & Artcraft, Ltd.) who has retired after three years in office.

Mr. B. A. Christie (Christie-Tyler, Ltd.) has been elected vice-president in place of Mr. A. A. Farmer.

Messrs. P. E. Maggs (Maggs (Furniture Industries), Ltd.) and P. H. Grimes (Co-operative Wholesale Society, Ltd.) were re-elected for a further term of office on the Council. Mr. F. A. Silvester has been elected a member of the Council on his retirement as president. Mr. H. E. Nichols (Amatacraft, Ltd.) has been elected to fill a vacancy caused by retirement.

Mr. H. Wilson (White, Wilson & Co., Ltd.) has been re-elected as a member of the Finance Committee.

Mr. F. P. L. Roberts, incorporated accountant, has been re-elected auditor of the Association.

Zig-Zag for Beautility

Beautility Furniture, Ltd., who are now providing sprung seats in all their dining chairs at no extra cost, are attaching to each chair a label saying that it is sprung with "Zig-Zag" springing. This is the product of the Chiswell Wire Co., Ltd.

Scots FTBA Had Record Year

AT the 44th annual meeting of the S.F.T.B.A., held in Glasgow last week, Mr. J. Ogilvie Skea, Aberdeen, was elected president in succession to Mr. Robert G. Frost, Edinburgh, with Mr. Eric N. Southward, Glasgow, vice-president; Mr. R. H. Clark, C.A., 124, St. Vincent Street, Glasgow, secretary and treasurer, and the following as members of Council: Messrs. R. G. Frost, Edinburgh; C. H. Coates, Edinburgh; W. W. Howe, Paisley; D. Maitland Gardner, Glasgow; John Mann, Glasgow; Duncan McGregor, Renfrew; William Stevenson, Beith; and D. D. MacIver, Inverness.

It was reported that during the past year 51 members had been admitted, a record number, and that the capital fund now stood at £24,686, with membership at 1,360.

Mr. R. G. Frost said his term as president had brought him much happiness. He expressed his thanks to the members of Council, to Mr. R. H. Clark, and to the latter's secretary, Miss Goldie.

The New President

The new President, who was invested by his predecessor with the chain of office, said the honour conferred on him had been paid to the North-East of Scotland and to the city of Aberdeen, where he had been in business for 44 years. He was the second president to come from Aberdeen. In 1940 Mr. J. Macphail Massie had been in the chair and had roused interest in the Association in Aberdeen.

Presenting Mr. Frost with a president's medal, Mr. Skea spoke of the dignity, tact and energy his predecessor had brought to the chair, bringing in a record number of new members and administering matters so successfully that he had increased the fund by over £500 without any deserving case being turned down.

Nominating Mr. Southward as his vice-president, the president said he was a director of James Templeton & Co., Ltd., a firm which, since the inception of the Association, had dealt with it generously both in money and men, supplying several presidents.

Carpet Firm's New Branch

A NEW branch of Eastern Carpet Stores has been opened at 288, Hale Lane, Edgware, Middlesex.

Furnishing World understands that the new store will carry a fine selection of Axminster, Wilton and Indian carpets, rugs and stair carpet. This branch will also stock 10,000 yards of inlaid and cork linoleum.

Notts Furnishers Show Public Contemporary Design

Why Show Was Put On

MIDLANDERS are said to be conservative people, but it was to show them the best in contemporary furniture design that Hopewells, Ltd., of Nottingham, last week opened a delightfully laid-out exhibition in their showrooms in Milton Street and Parliament Street corner.

DISPLAYED in room settings brightened by flowers and books, the furniture, which is representative of many schools of design, should prove an admirable introduction for many Nottingham people to the advantages of modern unit designs.

The exhibition was opened by Mr. A. H. Rodway, principal of the Nottingham College of Arts and Crafts, who said that they had all become so accustomed to taking second best that it was a pleasure to encounter evidence of the continued existence in the home market of the examples of designs demonstrating the finest craftsmanship and first-rate material which were being shown by Hopewells.

Meetings To Analyse Sales

Mr. Eric Hopewell told a *World* reporter that he was no disciple of modern design.

"I don't want to stock furniture I can't sell, and people are more likely to buy what they can see for themselves," he said.

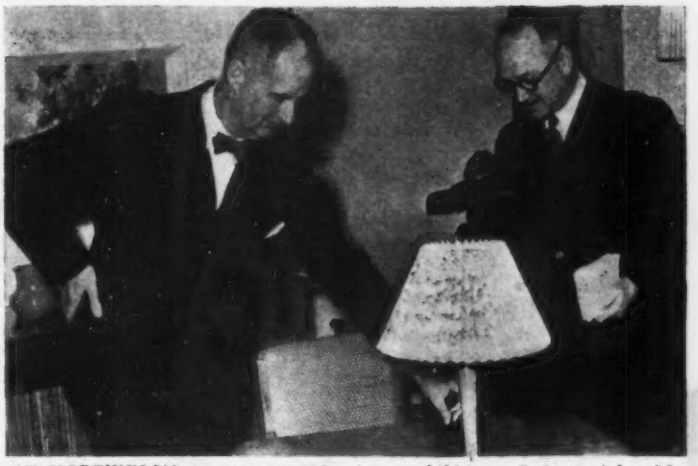
Every month they held a meeting to analyse their sales, which provided admirable liaison between the different departments, and it was from these meetings and the realisation that the younger people knew little or nothing of contemporary furniture that had decided them to stage this exhibition.

A Three-week Show

It would continue for three weeks, and remain open at night until 8 p.m. to give everyone the chance of visiting it.

The firm, said Mr. Eric, had been established in 1885 by his father, Mr. F. E. Hopewell, and this was the first such exhibition they had held.

Golden oak and glossy finishes were the most popular, and they had thought about stocking sycamore and light oak, but timber difficulties resulted in the oak being too variable to be satisfactory.



AT HOPEWELL'S contemporary furniture exhibition. Left to right—Mr. A. H. Rodway (principal of Nottingham College of Art and Crafts), and Mr. E. Hopewell (director).

At the luncheon which followed, Mr. Bernard Hopewell stressed that the retailer was an important link in the chain of events which originated in the brain of the designer and ended as the finished article of furniture in the home.

In matters of taste and design, the retailer needed as much education as the public. A tour of the furniture shops in any city revealed for the most part a dreary prospect.

But they had to take into consideration certain restraining influences. In the first place, they had to make a profit, and, therefore, the designs they offered to the public must not be too far advanced; they must stand a reasonable chance of being accepted.

The quality must be good and the price within range of the ordinary consumer, which meant that the articles must be produced in the Utility range.

It was not difficult for a reputable manufacturer to produce good quality furniture, but it was not so easy within the specifications and limits of the Utility regulations.

"The Utility scheme is definitely a handicap to producing good furniture at a reasonable price."

One of the speakers, Miss Jean Stewart, retail officer of the Council of Industrial Design, said that, to many people, the only exhibition was the shop window; it formed their taste and threw upon the retailer a certain responsibility.

Hopewells had proved itself to be a progressive firm before this exhibition by sending two of their staff on the Council's training course, which had proved so successful.

ONE OF THE many examples of model room displays in Hopewell's exhibition.

Private Shows During B.I.F.

A SPECIAL show of the latest products of the D. M. Gilbert group of companies is being held during the period of the B.I.F. at their showrooms, 11-12, Mallow Street, Old Street, E.C.1.

Buyers are invited to call and inspect the complete ranges of bedroom and dining room furniture, upholstery and bedding that are now in production.

* * *

GEORGE HENSHER, LTD., Zenith Works, Hackney Wick, E.9, will hold a special spring show of "Zenith" upholstery at the Holborn Restaurant, London, from May 8-18 inclusive. Several entirely new and exclusive designs in the latest coverings will be exhibited.

* * *

SKLAN, LTD., Millis Works, Old Ford Road, E.3, will hold a special display of "Heirloom" bedroom furniture in modern and period styles at their showrooms during the B.I.F. period.

* * *

W. FOXTON, LTD., will hold a special display of furnishing fabrics at their new showrooms, 6, Newgate Street, London, E.C.1, during the period of the B.I.F. All buyers visiting the Fair are invited to call and inspect the full range at their leisure.

THE member companies of the A.V.P. Group will hold an exhibition of furniture and kitchen equipment at 47, Upper Grosvenor Street, London, W.1, during the period of the B.I.F., May 8-19. A telephone call to Mayfair 9931 will bring a car to take those interested to the exhibition.

The following companies will be showing: D. M. Davies, of Slough; Sheer Metalcraft, Ltd.; Durabestos (Woodworkers), Ltd.; P. Bendell, Ltd.; Woodland Furniture (London), Ltd.; South Wales Metalcraft, Ltd.; Welsh Furniture Industries, Ltd., and Amatacraft, Ltd.

Wrightons Showing at the Fair

WRIGHTON & SONS, LTD., Billet Road, London, E.17, are a late entry to the B.I.F. at Earls Court. Their stand number is X.51a.

They will display a number of products which have proved successful in the export market especially in North America, Bermuda and North Africa.

Stage Furnishings, Ltd., have removed to new premises at 346, Sauchiehall Street, Glasgow. Idea is to centralise and co-ordinate the various departments of the store, which handles a wide range of stage furnishings.

Rocking Chair—With a Difference

THE picture above shows the new dual-purpose Fitback Rockalock rocking-chair, which is being produced by Greaves & Thomas, Ltd., the makers of "Put-U-Up" bed-settees.

By means of a simple locking device, a lever at the side, this rocker can be held rigid in any position desired. It is available in a wide range of coverings to tone with any scheme of interior decorating.

Stockroom Dates

AMATACRAFT, LTD., Durabestos (Woodworkers), Ltd., P. Bendell, Ltd., South Wales Metalcaft, Ltd., and Welsh Furniture Industries, Ltd., will hold an exhibition of furniture and kitchen equipment at the Beresford Hotel, Glasgow, from May 8-12 inclusive. There will be on show a range of ten bedroom suites from which a variety of nearly 30 different, complete suites can be made.

* * *

DURANT (FURNITURE), LTD., Hartham Road, London, N.7, will exhibit their latest designs in Utility upholstery at the Turk's Head Hotel, Newcastle-on-Tyne, from May 8-12 inclusive.

Mr. L. Ufland and Mr. H. Simons will be in attendance.

* * *

H. SCULLY, LTD., Ash Road, Stratford, E.15, will hold a display of hand-carved oak dining-room sets and occasional furniture at the Royal Turk's Head Hotel, Newcastle-on-Tyne, from May 8-12, Mr. Simons in attendance; and at the Kenilworth Hotel, Glasgow, from May 15-18, Mr. Scully and Mr. Adam in attendance; also at the Cockburn Hotel, Edinburgh, from May 23-26, Mr. Adam in attendance.

* * *

LEBETKIN BROS., LTD., manufacturers of "Tudor Rose" bedroom furniture, are showing their newest range at Royal Turk's Head Hotel, Newcastle-on-Tyne, from May 8 to 12, with Mr. H. Simons in attendance.

* * *

WOODLAND FURNITURE (LONDON), LTD., C. G. Lovegrove (Utility), Ltd., B. Levine & Sons, Ltd., L. Serlin & Sons, Ltd., Archer Productions, Ltd., and Clarkes Mattresses, Ltd., will hold a joint display of furniture at the Leopold Room, Grand Hotel, Sheffield, from May 8-12.

New John Lewis Company

THE John Lewis Partnership Trust has been formed as a private company with a capital of £100 to enter into a deed of settlement to be made between John Spedan Lewis and the company whereby Mr. Lewis intends to settle all his share and interest in 12,000 £1 Deferred Ordinary shares in the John Lewis Partnership.

A new business dealing in lino and carpets has been opened by B. Karsberg, Ltd., at 121, Whitechapel Road, E.1.

The Gazette

THE BANKRUPTCY ACTS 1914 and 1926

BANKRUPTCY PROCEEDINGS

George Stanley **Ward**, trading as **"Sanders Brothers,"** 202, High Street, Longton, Stoke-on-Trent, house furnisher and furniture dealer. Public examination May 25 at The Town Hall, Hanley, Stoke-on-Trent, at 2.30 p.m.

Leonard Cyril **James**, 2, Grosvenor Road, Dagenham, Essex, lately carrying on business at 117a, High Street, Brentwood, Essex, upholsterer. Receiving Order and Order of Adjudication April 19.

THE COMPANIES ACTS INTENDED DIVIDEND

Bacoda, Ltd., 262, Castle Street, Dudley, Worcester, furniture dealer, upholsterers and cabinet makers. No. 00339 of 1949. Claims May 9 to Ronald Frederick Bendall, 174, Edmund Street, Birmingham.

COMPANIES' WINDING-UP

D. C. McQuoid & Co., Ltd., 120, Camberwell Road, London, S.E.5, manufacturers and dealers in furniture.

The Official Receiver in the Companies Winding-up Department has now issued his observations in this matter.

The statement of affairs shows unsecured liabilities to £4,151, estimated total assets £3,253, net assets £649, a deficiency of £3,502, as regards unsecured creditors.

The company was registered as a private concern on April 25, 1946, with a nominal and issued capital of £100, and was formed to carry on business as french polishers and upholsterers and manufacturers of and dealers in furniture. The directors were David Charles McQuoid, Arthur Cotton, and Samuel Jager.

According to McQuoid and Cotton, they commenced trading together in partnership in December, 1944, as french polishers and upholsterers, at 177, Camberwell Road, S.E.5, under the name of "D. C. McQuoid," with £100 capital put up by McQuoid. This business was successful, and to limit their responsibilities they formed the company which took over their partnership business as a going concern for a consideration of £200, which they left in the company as a loan. At first the company's activities comprised french polishing, upholstering and general furniture repairing, which was successful in the early stages, and that when it began to decline the company started buying new household furniture and selling it for cash and on short-term credit. They further state that about September, 1946, cash sales fell away, and that the company started selling furniture on hire purchase terms. This proved successful until the early part of 1947, when customers began falling into arrear with their repayments.

Trading accounts produced show that for the period April 26, 1946, to April 30, 1947, a gross profit of £3,522 was made on a turnover of £16,657, resulting in a net profit of £18 after charging directors' salaries, fees and expenses of £520, £1,600 and £208 respectively, and that for the year ended April 30, 1948, a gross profit of £1,782 was made on a turnover of £13,019, and that a net loss resulted after charging £530 and £212 respectively for directors' salaries and expenses.

McQuoid and Cotton attribute the failure of the company to lack of capital, decline in trade owing to high costs of goods, and inability to obtain expected finance.

VOLUNTARY LIQUIDATION

The Cambrian Furnishing Stores, Ltd., 51-52, High Street, Blaenau Festiniog, Merioneth.

At a meeting of creditors, an approximate statement of affairs, as at April 11, 1950, on the basis of a going concern, showed liabilities £12,750, and net assets £15,201.

The company was registered in November, 1946, with a nominal capital of £6,000, all of which had been issued, and took over an existing partnership business. Trading figures disclosed that for the year to September, 1947, sales were £49,550 and net profit £2,167, and in the following year on sales of £67,361 a net profit of £1,691. For the year September, 1949, the turnover increased to £75,000, but there was a net loss of £1,561.

It was reported that at an informal meeting of creditors a resolution was passed that the company should go into voluntary liquidation, and in accordance with that resolution the directors had taken the necessary steps.

A resolution was passed confirming the voluntary liquidation of the company, with Mr. A. T. Eaves, C.A., of Harry L. Price & Co., 47, Mosley Street, Manchester, and Mr. R. F. Bendall, C.A., of Poppleton & Appleby, 31, Lloyd Street, Manchester, as joint liquidators. A committee of inspection was also appointed.

The following are the principal creditors:—

Alexander, H. & A. G., £445; Ayrton, Graham, Ltd., £142; Birch, Wm., Ltd., £148; Blochs, Ltd., £142; Bluestone & Elvin, Ltd., £155; Courtney, J. W., Ltd., £105; Earnshaw Bros. & Booth, Ltd., £436; Enfield Furniture Manfg. Co., Ltd., £325; Fox, Charles, Ltd., £118; Freedlands, Ltd., £452; Godfrey, H., Ltd., £132; Hart, E., Ltd., £130; Herrmann, H., Ltd., £375; Hadfield, John & Son, £358; Mealing Bros., Ltd., £175; King Leigh & Co., Ltd,, £289; Morris, H., & Co., Ltd., £215; Naylor, T. & A., Ltd., £190; Newth, Charles, Ltd., £282; Palatial Furniture, Ltd., £135; Rest Assured Upholstery, Ltd., £440; Ross & Co., Ltd., £198; Steel, W., & Co., Ltd., £153; Spanglett, Ltd., £356; Tapling, Thos., Ltd., £410; Tibbenham, Ltd., £140.

COUNTY COURT JUDGMENTS

The following information has been taken from the Registry of County Court Judgments, the Treasury, S.W.1. Publication does not imply inability to pay. Debts may have been paid, or may refer to disputed cases.

Clements, Frank, 59, Dongola Road, Tottenham, N.17, furniture maker. £30 8s. 3d. March 29.

Parade Upholstery Service (a firm), 142, Stafford Road, Wallington. £17 13s. 4d. February 13.

Blackwell, Lawrence, 62, Bromyard Road, Birmingham, 11, furniture salesman. £14 12s. 8d. March 7.

Delaware Co. (Furnishers), Ltd. (Proprietors of **"The Delaware Club"**), R/O: 70, St. Mary Axe, E.C.3. £25 4s. 4d. March 23.

Abrahams, Charles Frank (trading as The Parade Upholstery Service), 142, Stafford Road, Wallington. £24 11s. 9d. March 31.

Gibbs, J. A. (male), 26, Mansfield Road, Kentish Town, N.W.3, furniture repairer. £71 12s. 10d. February 10.

Grafton Furnishing Co., Ltd., R/O: 189, Roman Road, E.2, furnishers. £12 13s. March 25.

Jones, W. E. (male), Beatrice Street, Oswestry, furniture dealer. £17. February 14.

W. J. Borland & Son (a firm), 1, Atkinson Road, Urmston, Manchester, upholsterer. £20 9s. 1d. March 9.

Drury, Frank, 10/11, Broadway Parade, Hayes, house furnishers. £16 14s. 3d. March 10.

G. Bott & Son (sued as a firm), 80, Market Street, Fenton, Stoke-on-Trent, upholsterers. £19 15s. 7d. March 9.

Merritt, Frank, and **Merritt**, William, 185/187, High Road, Tottenham, N.15, furnishers. £31 3s. 7d. February 28.

Harrison, Reginald Mark, and **Harrison**, Reginald John, 88, Dukes Avenue, Muswell Hill, upholsterer and cabinet makers. £19 11s. 9d. February 9.

Hunt, S. (male), 2, Catons Lane, Saffron Walden, upholsterer. £14 17s. March 23.

Gainsborough House Furnishers, Ltd., 139, High Street, Lowestoft, furnishers. £26 8s. 3d. March 2.

Miller Page (Furnishers), Ltd., R/O: 94, Station Parade, Harrogate. £36 10s. 9d. March 22.

Fish, Woolfe, 45, Cluny Street, Manchester, 8, carpet dealer. £32 11s. March 14.

Hubbard, Reginald Ernest, 313, Gristhorpe Road, Birmingham, 29, upholsterer. £11 4s. 5d. March 6.

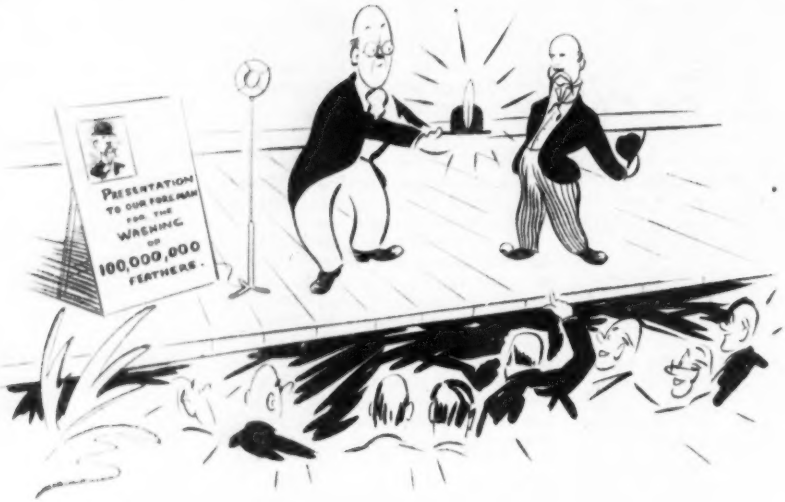
INCREASES OF CAPITAL

Renown Springs, Ltd., Cedar Works, Hewell Road, Redditch.—Increased by £50, in £1 Ordinary shares, beyond the registered capital of £500.

C. R. Harrison & Sons, Ltd., furniture manufacturers, etc., Clifton Mills, Barn Lane, Golborne.—Increased by £15,000, in £1 five per cent Cumulative Preference shares, beyond the registered capital of £15,000.

CITY NEWS—PAGE 76

Comfort IN THE MAKING!



PURAX WORKS WONDERS

A Feather in the cap for the foreman of the Purax Feather Factory

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HARRISON AND JONES LTD., PURAX MILLS, VAUXHALL ROAD, LIVERPOOL

WHITLEY BAY. William Stockdale, 73, Howard Street, North Shields, has prepared plans for rebuilding the Coquet Avenue Hall, Coquet Avenue, for the Trustees.

WIGAN. Rebuilding of Alexandra Hotel, Whelley, at £15,000, is proposed by Magee, Marshall and Co., Ltd., brewers of Bolton.

WIRRAL (Ches.). Threlfalls Brewery Co., Ltd., Liverpool, have received a provisional licence from licensing justices for adaptation of mansion as a residential hotel, at Hooton Road, Hooton.

BARNET. The Hospital Board, 11a, Portland Place, London, W.1, are to make adidtions and improvements to Wellhouse Hospital, at a cost of £47,000.

BEXLEY. South-East Metropolitan Regional Hospital Board, 11a, Portland Place, London, W.1, has been recommended to approve the scheme for war damage repairs to Wards K1 and K2 at Bexley Hospital, at an estimated cost of £5,265.

BIRMINGHAM. Corporation Education Committee proposes contracts for erection of the technical college at Garretts Green. C. Bryant & Son, Ltd., 65, Whitmore Road, Birmingham, contractors, at £315,187.

BRIGHTON. The architect for the £100,000 restaurant, etc., at King's Road, for Edlins, Ltd., 31, York Place, is F. B. Armstrong, 5, Pavilion Buildings, Brighton.

The South-East Regional Hospital Board, 11a, Portland Place, London, W.1, are to erect a new operating theatre block at the General Hospital.

HUYTON, LANCS. A master plan for the development of a new estate has been approved by Huyton (Lancs) Housing Committee. Plans will include churches, schools, public houses, a community centre and aged persons' hostel.

CHELMSFORD. S. Bragg, 16, London Road, Chelmsford, is the architect for the proposed pavilion in Melbourne Park, for the Borough Council. £14,000.

DARLINGTON. The T.C. is to spend about £8,000 converting old female hospital into accommodation for 22 people to plans by the Borough Architect. T.C.'s programme of capital expenditure includes £6,050 for a midwives' hostel at Woodlands Road, and £52,000 for a new health centre in Yarm Road.

DERBY. Modernisation of the children's ward and improvements to the pathological laboratory facilities at Hallam Hospital, for the Birmingham Regional Hospital Board. £6,169.

DURHAM. J. W. Deighton, Rosehill, Crossgate Moor, Durham, are to convert their premises to an hotel.

ECCLES. Plans submitted to the Corporation for the proposed rebuilding of the Bulls Head Hotel, 74, Church Street, Eccles, for Joseph Holt, Ltd., Derby Brewery, Manchester.

HOTEL TO BE HOME FOR 240 NURSES

BATH. The Spa Hotel, Bath, has been bought by South-West Regional Hospital Board, Bristol, for use as a nurses' home. It will accommodate 240 nurses.

EDINBURGH. Edinburgh College of Domestic Science plan the formation of a hostel in the buildings of 29, Walker Street, and 1 and 2, Drumsheugh Gardens, Edinburgh. Estimated cost of alterations, £13,000.

EDINBURGH. Plans have been approved by the Dean of Guild Court for alterations for the Officers' Association of premises at 13, Minto Street, at an estimated cost of £6,000.

FOLKESTONE. Approval is recommended by the South-East Metropolitan Regional Hospital Board for war damage repairs at the Royal Victoria Hospital, at an estimated cost of £23,280.

GATESHEAD. T.C. approved plans by the Newcastle-on-Tyne Regional Hospital Board, "Dunira," Osborne Road, Newcastle-on-Tyne, for remodelling block "A" at Bensham Hospital. Huwood & Co. are to extend their premises at Kingsway North, Team Valley Trading Estate, Low Fell.

HATTON (WARWICKS). Eight staff houses at Central Hospital for the Birmingham Regional Hospital Board. £19,987.

HAYDOCK (LANCS). Plans for a new club at Haydock Estate, for the British Legion, have been approved by the U.D.C. Planning Authority.

LIVERPOOL. The Regional Hospital Board has plans for a surgical block and operating theatre at St. Helen's Hospital and a physiotherapy department at Walton Hospital.

LIVERPOOL. The Regional Hospital Board, Alexandra Buildings, 19, James Street, Liverpool, has approved a scheme for reconditioning wards at Fazackerley Sanatorium, at £10,000.

HOTEL EXTENSION

FORT WILLIAM. Plans for the extension of the Imperial Hotel are by W. Graham, Falkirk. £18,000.

LONDON. The Hospital Board, of 11a, Portland Place, London, W.1, are to modernise the hospital at a cost of £108,750.

MACCLESFIELD. Extensions to St. Edward's Roman Catholic Community Hall, Moss Estate, has been proposed by the Trustees.

MANSFIELD. Alterations and additions to the Empire Cinema. Architects: H. W. Weedon and Partners, 129, Lordswood Road, Birmingham, 17.

NORTH SHIELDS. It has been reported to the C.C. that the cost of converting Brompton Hall into a residential special school for 100 children will be £10,000 plus £14,565 for furnishings and equipment. A residential school for crippled children is to be established at Welburn Hall at a cost of £14,465.

PORTSMOUTH. It is learned that the building contract for the large Nuffield Officers' Club proposed at Portsmouth has been placed with R. J. Winnicott, Ltd., of Copnor Road, Portsmouth. The cost will be about £150,000.

SEVENOAKS. Recommendation to approve scheme for adaptations at Carrick Grange has been made to the South-East Metropolitan Regional Hospital Board. Estimated cost £5,500.

SOUTHAMPTON. A medical centre, etc., at New Docks is planned by National Dock Labour Board, 9, Upper Brook Street, London, W.1.

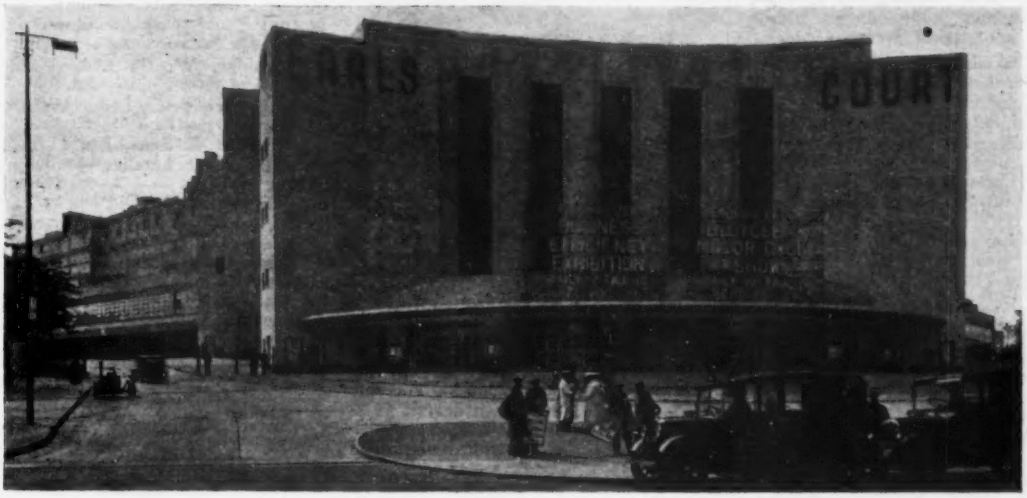
SUNDOUR

DARIEN: A contemporary wreath design in rayon and cotton satin, suitable for either modern or traditional interiors. This fabric is produced in six shades and is 48" wide.

FINE FURNISHING FABRICS

MORTON SUNDOUR FABRICS LTD CARLISLE

A—Z Guide to Furnishing Exhibits at the B.I.F.



In The Furniture Section at Earls Court

THE British Industries Fair opens on Monday at 9.30 a.m., and will be open daily until May 19. The opening hours each day are from 9.30 a.m. until 6 p.m., and the Fair will be held at Earls Court and Olympia, London, and Castle Bromwich, Birmingham.

Admission is by Trade Buyer's Badge only (obtainable at the entrances, 2s. 6d., on presentation of business card). The public will be admitted on Saturday, May 13 and Wednesday, May 17.

THE main furniture and textile sections are at Earl's Court. Nursery furniture, office furniture, garden furniture and so on are to be shown at Olympia.

Here are the firms who will exhibit in the furniture section at Earl's Court:

Agran, Nathan, Tottenham, N.17. Modern and period bedroom and dining-room suites...X.16/19.

Airborne Upholstery, Ltd., Southend-on-Sea. "Airborne" sectional lounge furniture, television suite, settees, occasional chairs with wood and metal frames...X.32.

Armes, Wm., & Son, Ltd., Sudbury, Suffolk. Plain and fancy coco mats and mattings...X.28.

Attewell, B., & Sons, Ltd., Southall, Middx. Traditional and modern mirrors. Mirrored console tables and cocktail cabinets...X.58.

Automobile Glass Co., Leeds, 2. Mirrors, glass showcases, screens...X.10.

Berry, J., & Sons, Ltd., London, E.10. Reproduction furniture...X.3.

Betterway Panels, Ltd., London, W.C.1. Patented interlocking laminated panels...X.43.

Burton, Davis, London, E.C.2. Reproduction dining-room furniture ...X.40.

Button, J. (Overseas), Ltd., London, W.C.1. "Latafoam" foamed latex cushioning...X.68.

Caisley & Son, Bristol. Steel frame upholstery, hide and soft cover three-piece suites, reproduction oak dining-room furniture...X.4.

Chiswell Wire Co., Ltd., Watford. Zig Zag springs, upholstery and bedding springs, spring steel wire...X.67.

Cromwells, Ltd., Tipton, Staffs. Plastic fabrications, laminated materials and mouldings...X.38/47.

Donne, T. S., & Sons, Ltd., Castle Cary, Somerset. Nursery furniture, webbing tapes, bindings, twines, cordage and threads...X.66.

Dunlop Rubber Co., Ltd. (Dunlopillo Div.), Liverpool, 9. "Dunlopillo" mattresses, cushions and cushioning...X.31.

Epstein, Harry (Furniture), Ltd., London, E.1. Reproduction furniture, bedroom furniture, cabinets, occasional furniture, dining-room and drawing-room sets, upholstered furniture, chairs, bookcases and bureaux...X.49.

Epstein, M., London, E.C.2. Upholstered settees and easy chairs, fireside chairs...X.2.

Gabe & Pass, Ltd., London, N.1. Lounge furniture, cabinets, tea tables, card tables, nests of tables, library furniture, writing tables, bookcases and dining-room furniture in classical styles...X.8.

General Lighting & Equipment Co., Ltd., London, E.C.2. Electrical fancy articles, lamp shades, table and standard lamps...X.65.

Goodacre, William, & Sons, Ltd., London, E.16. Coco mats and mattings, carpets and rugs...X.9.

Goodearl Bros., Ltd., High Wycombe. Bedroom, dining-room and occasional furniture in light alloy and plastic, upholstered furniture of all types in wood and metal ...X.11.

Green Bros., Hailsham, Sussex. "Geebro" cord floor covering, mats and matting, twines, camp and garden furniture, nursery furniture, table tennis tables, draught screens, card tables...X.44.

Grovewood Co., Tipton, Staffs. Folding tables, occasional furniture, cabinets, nursery, camp and garden furniture, kitchen and white wood furniture...X.38/47.

Hatherley Works, Ltd., Gloucester. Upholstery, occasional, folding, garden, canteen and catering furniture, domestic woodware...X.30.

Hubbersgilt, A., Clapton, E.5. Display cabinets, cocktail cabinets, bookcases, bureaux, dining-room sets...X.7.

Kalman, S., Ltd., London, E.2. Mirrors and occasional furniture decorated with mirror glass...X.62.

Kent Nail Works, Ltd., Maidenhead. Furniture and upholstery nails, furniture glides...X.59.

(continued over page)

Furnishings at Earls Court

(from previous page)

Lamkin, W. J., Ltd., Brighton, 1. Painted and decorated occasional furniture, bedroom suites, cocktail cabinets, bureaux, coffee tables, nests of tables, mirrors, carved wood fittings...X.69.

Lintafelt, Ltd., High Wycombe. "Lintafelt" soft fillings for upholstery and bedding, "Lintafoam" latex foam for seating and mattresses, spring units for upholstery and bedding...X.53.

Lusty, W., & Sons, Ltd., Bromley-by-Bow, E.3. "Lloyd Loom" woven fibre furniture, "Maidsaver" kitchen cabinets, "Cellus" rigid and folding trolleys...X.54.

Moseley, David, & Sons, Ltd., Manchester, 12. "Float-on-Air" mattresses, cushions and cushioning ...X.63.

Neeta, Ltd., London, N.15. Tubular steel stacking chairs, cafe, restaurant and hotel furniture, dining, lounge and fireside chairs, school furniture and kitchen fitments...X.46.

Nico Manufacturing Co., Ltd., Letchworth, Herts. All types of fittings for furniture; locks, hinges, castors, stays, pull-outs, etc...X.61.

Morris, M. (Cabinet Makers), Ltd., Stratford, E.15. Walnut and oak bedroom furniture...X.49.

Oriental Matting Co., Ltd., Swindon, Wilts. Coir and sisal matting and mats...X.6/12.

Perry & Sons (Overmantel), Ltd., Birmingham, 12. Mirrors, framed and frameless; occasional furniture ...X.55a.

President Upholstery Co., Ltd., Hoxton, N.1. Three-piece upholstered suites...X.1.

Price Bros., & Co., Ltd., Wellington, Som. Spring interior mattresses, divans, ottomans, and hair mattresses...X.37/48.

Rhodes, William, Ltd., Leeds, 2. "Somnus" spring-centred mattresses and divans, pillows, bolsters, tubular bedsteads, wire mattresses, "Rhodosteel" sleep equipment, "Jiffy" tape tufting and buttoning for bedding and upholstery...X.22.

Risboro' Furniture, Ltd., Princes Risboro', Bucks. Bedroom, dining and occasional furniture in light alloy and plastic, upholstered furniture in wood and metal...X.11.

Rubberlux Co., Sloane Square, S.W.1...X.60.

Sainter Bros., Ltd., Stockport. Wood dowels and rounds, broom handles...X.39.

Scottish Furniture Manufacturers, Ltd., Glasgow, C.1. Furniture and furnishings...X.36/52.

Serota, Barnett, London, N.1. Modern and period furniture and fitments, dining sets, card, coffee and nests of tables, cocktail cabinets and commodes...X.35.

Simco, Ltd., Greenford, Middx. "Beautyrest" and "Deepsleep" mattresses and divans, upholstered bases, box springs, "Deepsleep Jumbo" cot mattresses, "Slumber King" and "Perfect Rest" springs, studio couches and pillows...X.24.

Spears, Matthew, & Co., Ltd., Kirkcaldy. Furniture made by "Spears-Lamina" moulded plywood process...X.26.

Spiers, H. A., & Co., Ltd., London, E.2. Wood turnings, carvings and mouldings, lamp standards and table legs ready to assemble, parts, dowels, machining, planing and sawing to customer's own design...X.20.

Steel, W., & Co., Ltd., Cambridge Heath, E.2. Folding beds, metal bedsteads, fittings, metal actions for settee and cabinet beds, mosquito fittings for metal bedsteads...X.33.

Tinsley Wire Industries, Ltd., Wolverhampton. "Twil" springs for upholstery, mattresses and bedding...X.14.

Toms, William S., Ltd., High Wycombe. "Hypnos" spring interior mattresses, upholstered divans, wood frame spring mattresses, bedsteads, fitments, non-sprung mattresses, pillows and cushions...X.25.

Turnidge, W. G., Ltd., London, E.2...X.61.

Tyre Products, Ltd., Wembley. "Typrod" mats...X.55.

Unerman & Sons, Ltd., London, E.2. Cabinet handles, knobs and fittings...X.15.

Vitafoam, Ltd., Oldham. Latex foam mouldings for mattresses and cushions...X.23.

Vono, Ltd., Tipton, Staffs. Bed settees, bedding, bedsteads, fittings and fitments, hospital beds, mattresses, tubular steel furniture and tables...X.38/47.

Webber, D. F., & Harrison, Ltd., East Croydon. Period and modern furniture...X.50.

Witter, Thomas, & Co., Ltd., Appley Bridge, nr. Wigan. "Balatum" felt base floor coverings, inlaid and plain linoleums...X.34.

Wolberg, L., Ltd., London, E.C.1. Dining-room furniture, bureaux, bookcases and hall wardrobes in oak...X.56.

Wright, John, & Sons (Veneers), Ltd., London, E.3. Furniture veneers...X.21.

Fabrics and Soft Furnishings at Earls Court

THE firms showing furnishing fabrics, lace and net fabrics, quilts and bedspreads, curtain and casement fabrics, at Earls Court, are:

CURTAIN & CASEMENT FABRICS

Ashworth, R. E., & Co., Ltd., Nottingham...W.116.

Birtwistle, J. H., & Co., Ltd., Manchester...W.139 & W.146.

British West Indies (Official Exhibit) (Cotton)...Commonwealth Section.

Broome & Foster, Ltd., Manchester...W.124 and W.126.

Commercial Plastics, Ltd., London (Plastics)...R.31.

Co-operative Wholesale Society, Ltd., Manchester...W.51 & W.53.

Everwear Candlewick, Ltd., Brynmawr...W.138 & W.147.

Fehr, Frank, & Co., London...W.106.

Finlay, James, & Co., Ltd., Glasgow (Dyed Window Hollands)...W.113.

Gayonnes, Ltd., London...W.114.

Gold Coast, Government of (Official Exhibit)...Commonwealth Section.

Higham-Tong, Ltd., Manchester...W.133.

Hong Kong (Official Exhibit)...Commonwealth Section.

Levin Bros., & Co., Nottingham...W.96 & W.103.

Meats, W. E., & Co., Ltd., Draycott...W.96 & W.103.

Old Bleach Linen Co., Ltd., The, Randalstown...W.117.

Settons & Hallwood, Ltd., London...W.143.

Vanderborghts, Ltd., Brighton...W.107.

Vardon, W. A., Ltd., Manchester ...W.109.

Wilkinson, G. H. W., Ltd., Manchester...W.141.

CUSHIONS & CUSHION COVERS

Ashworth, R. E., & Co., Ltd., Nottingham...W.116.

Gayonnes, Ltd., London...W.114.

Gold Coast, Government of (Official Exhibit)...Commonwealth Section.

Kozequilt Co. (London), Ltd., The, London...W.137 & W.148.

Old Bleach Linen Co., Ltd., The, Randalstown (Cushion Covers)...W.117.

FURNISHING FABRICS (DOMESTIC & TRANSPORT)

Armoride, Ltd., London...R.22.

B.X. Plastics, Ltd., London...R.2 & R.33.

Birtwistle, J. H., & Co., Ltd., Manchester...W.139 & W.146.

Fabrics at Earls Court *(cont.)*

(from previous page)

Broome & Foster, Ltd., Manchester...W.124 & W.126.
Commercial Plastics, Ltd., London (Plastic)...R.31.
Co-operative Wholesale Society, Ltd., Manchester...W.51 & W.53.
Dermide, Ltd., Leeds (Leathercloth)...P.71.
Everwear Candlewick, Ltd., Brynmawr...W.138 & W.147.
Fehr, Frank, & Co., London...W.106.
Gayonnes, Ltd., London...W.114.
Goldstein, L. (Blackpool), Ltd., Blackpool...W.17.
Higham-Tong, Ltd., Manchester...W.133.

OUR ENQUIRY OFFICE

at the Earls Court Section is Stand No. X.51 on the first floor. Readers will be given every assistance. The telephone number is FUL 8398.

Hill Brown, Ltd., and Associated Companies, London...W.119.
Hong Kong (Official Exhibit)...Commonwealth Section.
Lennard & Tracey, Ltd., London...W.105.
Mills Equipment Co., Ltd., The, London...W.136.
Old Bleach Linen Co., Ltd., The, Randalstown...W.117.
Richardson, Smith & Co., London...W.1.
Settons & Hallwood, Ltd., London...W.143.
Vanderborghts, Ltd., Brighton...W.107.
Vardon, W. A., Ltd., Manchester...W.109.
Somies, Preston...W.108.

LACE AND NET FABRICS

Ashworth, R. E., & Co., Ltd., Nottingham...W.116.
Fehr, Frank, & Co., London...W.106.
Hill, C. G., & Co., Nottingham...W.65.
Levin Bros., & Co., Nottingham...W.96 & W.103.
Meats, W. E., & Co., Ltd., Draycott...W.96 & W.103.
Phelps, Arthur, & Co., Ltd., Nottingham...W.65.
Raywarp Textiles, Ltd., Nottingham...W.110a.
Shaw, Robert, & Co., Ltd., Nottingham...W.135.
Vanderborghts, Ltd., Brighton...W.107.

QUILTS AND BEDSPREADS

Chapman, William, Ltd., Manchester...W.124 & W.126.
Co-operative Wholesale Society, Ltd., Manchester...W.51 & W.53.
Everwear Candlewick, Ltd., Brynmawr...W.138 & W.147.
Gayonnes, Ltd., London...W.114.
Higham-Tong, Ltd., Manchester...W.133.
Hill Brown, Ltd., and Associated Companies, London...W.119.
Kozequilt Co. (London), Ltd., The, London...W.137 & W.148.
Old Bleach Linen Co., Ltd., The, Randalstown (Bedspreads)...W.117.
Walmer Mfg. Co., Ltd., Manchester...W.62 & W.68.

PILE AND IMITATION FUR FABRICS

Armoride, Ltd., London...R.22.
Everwear Candlewick, Ltd., Brynmawr...W.138 & W.147.
Fehr, Frank, & Co., London...W.106.
Leight, Knight (Bradford), Ltd., London...W.123.

SCOTS' EXPORT DRIVE AT EARLS COURT

ONE of the most imposing stands on the first floor at Earls Court will be that of Scottish Furniture Manufacturers, Ltd., the new export company. It has been designed by Mr. Basil Spence, O.B.E., F.R.I.B.A., F.R.I.A.S., M.S.I.A., and will cover an area of 3,000 square feet.

The stand will show the interior of a house of good contemporary American design, consisting of six rooms—lounge, dining-room, library, double bedroom, 'teen-age girl's room and nursery.

These rooms will show furniture by some of Britain's leading designers for the American market.

These Firms Will Show Leathercloths

THIRTEEN firms are showing leathercloths in the leather section at Earl's Court. They are:

Arlington Plastics Development, Ltd., London...R.9.
Armoride, Ltd., London...R.22.
Commercial Plastics, Ltd., London...R.31.
Dermide, Ltd., Leeds...P.71.
Duraplex (Plastics), Ltd., London...R.6.
Leather Cloth Co., Ltd., The, London...P.69.
Lennard & Tracey, Ltd., London...W.105.
Locke (Leeds), Ltd., Leeds...W.134.
Smith, Stanley, & Co., Isleworth...R.24.
Storeys of Lancaster (Storey Bros., & Co., Ltd.), Lancaster...P.70.
Vinyl Products, Ltd., Carshalton...R.14.
Wallington, Weston & Co., Ltd., Frome...R.5.
Wardle, Bernard, & Co., Ltd., Caernarvon...R.1.

This 5 ft. non-Utility sideboard is from the "Belvedere" set by L. Wolberg, Ltd. Specially made for the B.I.F., it is solid oak, hand-made throughout, and hand-carved. A table, extending to 6 ft. by 3 ft. 3 in., with 9 in. bulbous legs, and hand-polished hide chairs, complete the set. Another 5 ft. dining set and a 4 ft. 6 in. court cupboard set of same quality will be shown.

Introducing . . .

THE "GROVE" SUITE

Retail Price £29-6-8

Without a Doubt the Finest Value in the Country!

Deliveries Strict Rotation
Guaranteed B.O.T. Specification 641651

Ring or Write for Our Representative to Call

FREEDMAN UPHOLSTERING CO LTD

Factory: **68-69, LAMBETH STREET**
COMMERCIAL ROAD, LONDON, E.1

Telephone: ROYAL 1983 and 1601

Nursery and Occasional Furniture at Olympia

Big Show of Perambulators

FIRMS who are showing goods of interest to furnishers at Olympia are:—

A.F.C. (Cheyham), Ltd., Cheam, Surrey. Tea and dinner trolleys, occasional, nursery and bathroom furniture...L.116.

Abbot Bros. (Southall). Office and canteen furniture...F.106.

Acorn & Lumium Sales Co., Ltd., Colindale, N.W.9. Folding trolleys, coffee tables, and so on.

Andrew, H. V. (London), Ltd. Cocktail cabinets and tables...J.429.

Anston Baby Carriages, Ltd., Darlington. Pramettes, folding prams and push carts...N.59.

Atkins, E., Ltd., Alperton, Middx. Folding baby carriages, nursery furniture, camp and garden furniture ...N.72.

Bakelite, Ltd., London, S.W.1. Phenolic resins and laminated sheets, "Warerite" decorative sheet ...R.2 & R.33.

Baveystock & Co., Ltd., Bow, E.3. Nursery furniture, folding chairs and tables, folding beds...N.64.

Bennett & Jennison, Ltd., Grimsby. Pictures, frames, barbola mirrors, occasional furniture, workstands, trays...L.65.

Besfoldas, Ltd., London, S.E.15. "Royale" baby carriages...N.7.

Betula, Ltd., London, N.W.1. Occasional, school, church and other furniture...L.66.

Brasted Bros., Ltd., Harringay, N.4. An entirely new 4 ft. 8 in. grand piano...H.22.

British Resin Products, Ltd., London, W.1. Moulding powders and synthetic resin adhesives...R.2 & R.33.

Brooks, Ltd., J. & F., Manchester, 4. Log boxes, companion sets, and so on...L.82.

Cox & Co. (Watford), Ltd. Metal furniture for office, factory, home, school or hospital...F.78.

Crofts & Assinder, Ltd. Companion sets, fire screens, log boxes and mirrors...L.74

Day, Ltd., Edward, Nottingham. Folding baby carriages, carrier cots, high chairs and school furniture... N.69.

Ellison, Ltd., J. Parker, Bolton. Rugs, quilts, canopies, pillows and mattresses for baby carriages and cots...N.60.

Fortress Woodcraft, Ltd., London, N.W.1. Folding card tables...L.87.

Gibbs, Ltd., Herbert E., London, N.18. Wood office furniture...F.30 & F.63.

Haigh & Sons, Ltd., Southall. Frames, fire screens, work tables... L.83.

Harris (Trays), Ltd., London, E.2. Occasional furniture and tea trolleys ...L.96.

Hawley & Co., John, Walsall. Camping and garden furniture... G.34.

Hyders, Ltd., Plaxtol, Kent. Tables, chairs, stools, bed ends... L.30.

Leabank Chairs, Ltd., Broxbourne. Work chairs for office and factory...F.98.

Lethbridge (Plymouth), Ltd. Garden furniture and novelties from timber of old battleships...L.139.

Lines Bros., Ltd., Merton, S.W.19. Prams and folders, nursery furniture...N.165. & N.168.

Marmet, Ltd., Letchworth. Coach-built baby carriages and folding cars...N.78.

Mirecki, A., Coventry. "Cumfifolda" push chairs...N.44.

Naylor, Frank B., Ltd., Castleford, Yorks. Nursery and occasional furniture...L.136.

Neuweiler & Co., Ltd., Castleford, Yorks. Woven fibre, cane and wicker furniture and nursery furniture...L.78.

Nursery Furnishings, Ltd., Peckham, London. "Restmor" nursery furniture and baby carriages...N.71.

Pearson, J., & Co., Ltd., Colne, Lancs. Barbola convex, modern and triple mirrors, and so on...L.34.

Pearson-Page-Jewsbury Co., Ltd., Birmingham, 6. Brackets, table and floor standards, reproduction cabinet handles and fitments...L.98.

Pelco-Easyfold, Ltd., Great Bridge, Staffs. Perambulators, folding baby carriages, sun cars and push chairs...N.100.

Prince Engineering Co., Ltd., Feltham. "Prince" baby carriages and push chairs...N.91.

Quickfor, Ltd., Ashton-under-Lyne. Tax-free two- and three-tier metal trolleys...L.61.

Richards & Son (Prams and Folders), Ltd., Birmingham. Coach-built perambulators, pramettes, "Sun-Kars," invalid chairs, spinal carriages...N.74.

Sheer Metalcraft, Ltd., Weybridge. Metal office and industrial furniture, shelving, racking and cupboards...F.8.

Simpson Fawcett & Co., Ltd., Bellacombe, near Plymouth. "Swan" baby carriages...N.70.

Tan-Sad, Ltd., Great Bridge, Staffs. Folding prams, push chairs, pramettes, coach-built baby carriages...N.67.

Twigg, Charles & Co. (Prams, Ltd., Birmingham. Perambulators, push carts, folding baby carriages... N.56.

Woodrow & Co., Ltd., London, N.17. Baby carriages, desks, chairs, push chairs...N.102.

New Orleans Wants Furnishing Fabrics

THE British Consul-General at New Orleans reports that in the course of an investigation of marketing certain United Kingdom furnishing fabrics, the Vice-Consulate in Dallas, Texas, has informed him that, subject to certain conditions, there is a good market locally for cotton furnishing fabrics.

Samples have been furnished of American cotton fabrics used as slip covers or loose covers, and are available for inspection in Room 1099 at the Commercial Relations and Exports Department of the Board of Trade, Thames House North, Millbank, S.W.1.

This fabric would be saleable if similar material could be offered at up to $1.50 a yard wholesale, inclusive of duty. Jacquard type patterns of soft colours, similar to the samples, are preferred and material part linen, part cotton would also be acceptable.

A pink sample, also on view, which is cotton and rayon, wholesales in Dallas at $2.45 a yard.

There is also an interest in Dallas in unglazed chintzes and samples and quotations for this material would also be appreciated.

As regards duty, cotton and linen jacquard figured upholstery cloths are classified under paragraph 908 of the U.S. Customs Tariff as follows:

908. Tapestries and other jacquard figured upholstery cloths (not including pile fabrics or bed ticking) in the piece or otherwise, wholly or in chief value of cotton or other vegetable fibre, *ad valorem* 40 per cent.

It is suggested that United King-Annecy agreement, the above rate of duty will very shortly be reduced to 27½ per cent *ad valorem*.

It is suggested that United Kingdom manufacturers interested might send samples and quotations c.i.f. dollar currency to the British Vice-Consulate at 721, Commercial Building, 1104, Main Street, Dallas, Texas, and also to the British Consulate-General at 1022, Canal Building, New Orleans 12 La., for the Consular officers to investigate the possibilities.

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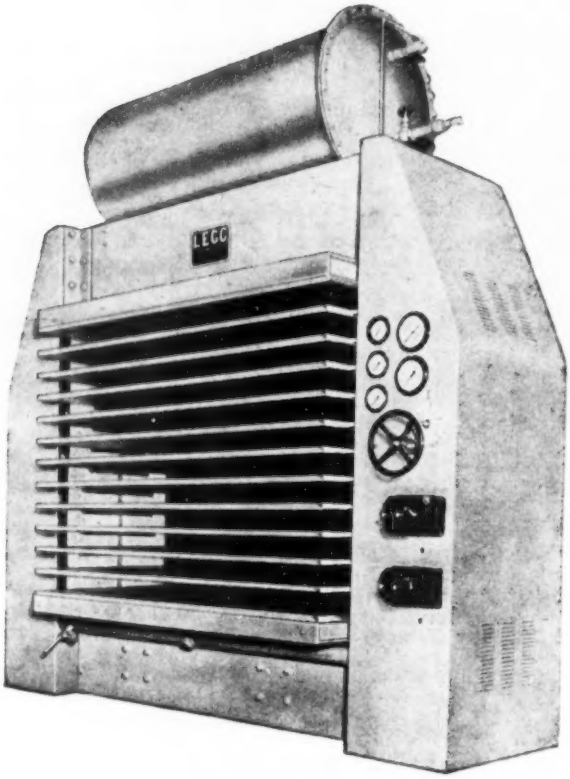

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The Furniture Bedding & Upholstery Manufacturer
VOL. 26, No. 320 May 5th, 1950
A PRACTICAL JOURNAL FOR THE FURNITURE AND WOODWORKING INDUSTRIES

Effect of 9d. on Petrol and Tax on New Vehicles

Furniture Haulage Costs To Rise By 10 p.c.

ALL haulage rates are going up by 10 per cent as the result of a recommendation by the national rates committee of the Road Haulage Association, representing hauliers operating 120,000 vehicles under "A" and "B" licences, after a meeting called last week to discuss the Budget increase in the price of petrol and the imposition of the 33⅓ per cent purchase tax on new vehicles.

THE chairman of the committee, Mr. Frank F. Fowler, said that the Budget increases represented "a crushing blow to hauliers, who work on a very small margin of profit. The only course open to them is to pass the increase on to their customers."

This increased cost deals a severe blow to the furniture industry which, because it is concerned more with road transport than many other industries, has already the problem of defining the Transport Act.

The Act is Not Clear

An article in *Motor Transport* points out that the meaning is by no means clear about the effect of the Act's definition of ordinary furniture removals on the carrying of furniture beyond the 25 miles restriction imposed by the Act.

The furniture carrier was now forced to face up to the new position. Holders of "A" and "B" licences were beginning to realise, rather belatedly, that all furniture and effects were not excluded from the Transport Act.

The position of "B" licensees was made more clear, if not more difficult, when the Licensing Authority wrote to inform them that, on renewing the licence, he intended to limit the carrying of furniture to the carriage of "ordinary furniture removals" as defined by Section 125 of the Transport Act.

It is true, says the writer, that the carrier is invited to state his objections or to make his observations and is thus given the opportunity to apply for conditions which would cover all the differing categories of carrying furniture and effects in which he engages.

The Case of "B" Licences

It was doubtful, however, whether all "B" licensed furniture carriers even then would realise what they were up against.

Failure on their part to ensure that their licence applications really included all they had habitually carried meant that, quite apart from any question of a permit, they would be confined to the carriage of "ordinary furniture removals" *within* as well as beyond the 25-miles restriction.

Furniture carrying might be divided into five fairly distinct categories. Firstly, there were those jobs involving what were called "removals" of the customer with his furniture and effects, and with those could be grouped the jobs which involved the removal of the goods, but not of the customer. The writer stresses that he uses the word "removal" in its different meaning from "carrying."

"Source of Confusion"

Secondly, they had the carrying of furniture and effects when in no sense was there a "removal," either of the customer or his belongings or of the belongings without their owner. Almost always, this kind of job resulted from a sale or purchase, intended or already effected, of new or second-hand articles.

This last category was a source of confusion. The removal contractor who took for shipment overseas the furniture and effects of a customer moving his home abroad, could be excused for looking upon the job as a removal. It was not certain that it was one, however; and similarly with the customer bringing his home into this country.

Furniture "removers" were given

(*continued over page*)

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New Lightweight Spray Gun to be Shown at Castle Bromwich

AN entirely new spray gun, the Bullows model 600, will be shown by Alfred Bullows & Sons, Ltd., at this year's British Industries Fair, Castle Bromwich.

IT is claimed to meet the demand for a top feed spray gun while retaining the other characteristics of the well-known Bullows model No. 2. The result, say the manufacturers, is a new conception, both in performance and durability.

It is extremely light in weight through the use of high tensile duralumin in its construction, and is suitable for all types of work.

An unusual feature is an air pressure control which enables mottling to be done under a control of air at normal spraying pressure. Fine control is available for delicate shading, and the gun may be used straight off a high pressure air line.

A production size, 7 ft. 6 in. wide Bullows waterwash spray booth will be in operation on their stand, and visitors will also see an automatic traversing spraying unit which will be constantly spraying inside the booth, demonstrating the effectiveness of the removal of paint from the exhaust air.

This automatic unit will be of particular interest to large users, and especially to the leather and vitreous enamelling trades where work is conveyorised.

In addition, the Bullows L20 air operated agitator, primarily for paint agitation, will be shown working in a "Perspex" vessel, clearly illustrating the efficient oscillating motion of the specially designed agitator paddles.

The range of multi-cylinder and single-cylinder air-cooled air compressors will be also displayed as working exhibits.

Those who are concerned with the decorating trade and with factory maintenance will see the Bullows petrol driven portable compressor plant, which will maintain, in constant operation, two high speed spray guns which give a very fast and wide coverage for painting large areas.

This top feed spray gun which will be shown at the B.I.F., Castle Bromwich, by the makers, Alfred Bullows & Sons, Ltd., is fitted with an air pressure control.

Demonstrating Use of Man-Made Timber

THE use of Weyroc "man-made timber" in furniture construction will be featured on the stand of the Airscrew Company and Jicwood at this year's Castle Bromwich B.I.F.

The qualities claimed for this material—strength, ease of working, decorative beauty when used for panelling or furniture, consistent quality and absence of knots and faults—will be clearly illustrated.

With Weyroc will be shown Airscrew axial-flow and centrifugal fans, which have been developed for the ventilation and air-conditioning of all types of industrial premises as well as the extraction of generated dust.

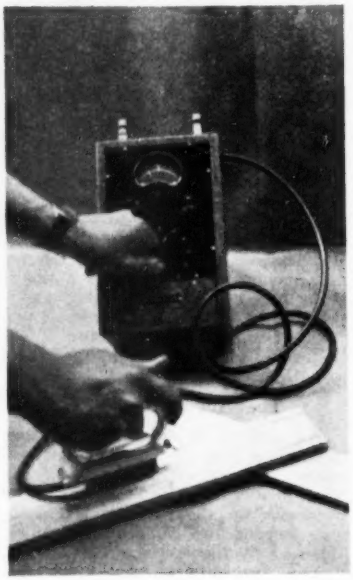
Those with small workshops will be interested in the new Airscrew unit dust collector. It is a portable, compact, and self-contained unit which can be used for the collection of dust from a variety of machines.

Timber Moisture Meter Has Greater Accuracy, Weighs only 7½ lbs.

A NEW instrument for testing the moisture content of timber is now being marketed. Designed exclusively for the timber industry, it is reliable and simple to operate.

The instrument weighs only 7½ lb., and an accuracy is claimed for it of within one per cent for common woods, and two per cent for all other woods.

Strongly constructed, it is battery-operated and may be used in any part of the works. The carrying handle forms the probes.



D. Kermode of Bradford, the distributor, reports that the meter has been subjected to very stringent tests by leading members of the timber and furnishing trades and results have been most satisfactory.

Furniture Haulage to Cost More *(from previous page)*

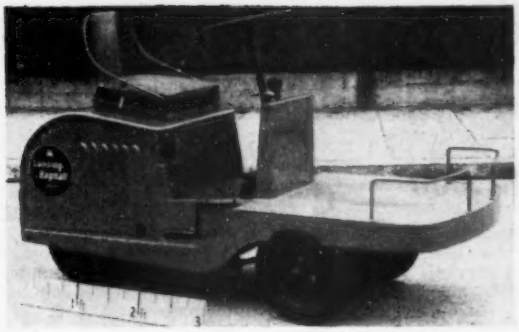
furniture "carrying" jobs for the sole reason that they were removers and were therefore expert and possessing the necessary facilities.

The article continues: "It is the greatest pity that the definition in Section 125 is so very narrow; it is considerate of the person who is moving whilst inconsiderate of the furnishing trade and the carrier.

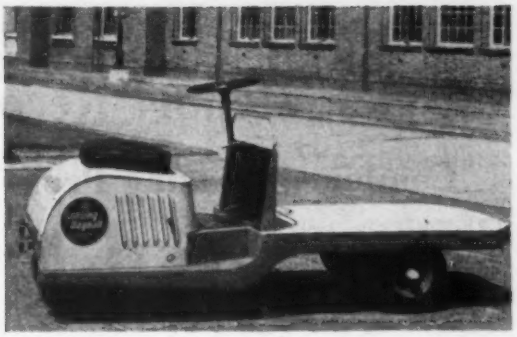
"These two aspects of furniture carrying are so intermingled in practice that it seems wrong that a distinction should be drawn between the different circumstances under which the carrying takes place.

"Furniture is still furniture, whoever it is carried for, and recognition of that fact would have been more in the public interest."

Furniture carriers who found themselves in difficulty should not delay in applying for amendment of, or their application for, a permit.



An electric platform truck fitted with a self-charger, as are the other models shown on this page. It has a wide variety of uses in the furniture factory.



This handy tractor-tug may be used in extremely confined space and is fitted with petrol or electric drive. The platform is 36 in. wide and 24 in. or 36 in. long, and carries 15 cwt.

Special Plywood Handling Truck Saves Costs

New Internal Transport Equipment

PLYWOOD manufacturers and users find pedestrian-controlled electric battery trucks extremely useful for transporting loads of 30 cwts. to 35 cwts. of standard plywood sheets between production processes.

AN important advance in this field of equipment has been made by Lansing Bagnall, Ltd., with a three-wheeled truck, fitted with special safety devices, which is extremely manœuvrable and operates in a restricted space.

One operator with this truck can handle large loads with ease, and considerable saving in time and handling costs are claimed for this model.

The truck is steered and controlled by means of a handle with twist grip handles for controlling the speed. A simple switch selects the direction of travel, and there is combined switch and hydraulic valve for lifting and lowering the load.

A novel feature is the incorporation of a built-in battery charger which simply means that the truck may be plugged into any 15 amp A.C. power point and left to charge itself.

A standard fitting is an ampere hour meter which allows the operator to have the battery condition under constant observation. It means also that there is an automatic cut-out when the battery is fully charged.

These trucks have a load carrying capacity of two tons on the level, and the manufacturers claim that operating costs are only a few pence a day.

The platform dimensions may be varied to suit stillages or plywood sheets and vary in lengths from 36 in. to 84 in. The platform height for the standard model is 6 in. in the lowered position with a 4 in. power lift.

Alternatively, the platform height can be 9 in. with a standard lift of 4 in. Solid rubber tyres are fitted to all three wheels ensuring quiet operation and protection to the load.

This firm also claims to have produced the first power-operated pallet truck which is a recent development of considerable interest to furniture manufacturers.

Although fork trucks are widely used for pallet work, they have certain disadvantages which have been overcome with this special model.

The pallet truck revolves practically on its own axis; it may be used internally or for outside work, and—an important point—it may be used in multi-storey buildings where the average fork truck would be too heavy.

A power-operated pallet truck with a load capacity of 4,500 lb. Fitted with a twist-grip and push-button control, it brakes automatically when the handle is released.

A safety feature is that if the operator slips and releases the handle, it moves automatically into a brake position and prevents an accident. Like the plywood truck, it is self-charging.

There is another automatic-control which prevents a truck from running down a steep gradient at more than 2½ miles an hour.

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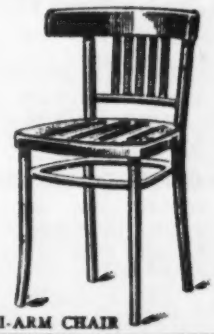

SEMI-ARM CHAIR

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I. Griew Report Record Sales

Combined Trading Profit £87,000

RECORD sales were reported by the chairman of **I. Griew & Co.**, Mr. Louis Samuels, at the 14th annual general meeting.

During the year, new plant and equipment had been installed and extensions to the factory were now nearing completion. These improvements, said the chairman, were not only necessary to increase output, but also to ensure the carrying out of the Board's policy of constantly improving the quality of the furniture they produced.

Sales for the first three months of the current year had been well maintained. The present position as regards the parent company was difficult, not only because supplies of hardwoods were difficult to obtain, but also because costs had risen considerably since the beginning of the year.

The combined trading profits for the parent company and its subsidiary amounted to £87,034, compared with £78,471 for 1948, which included £6,543 from previous years. The net profits, after all charges, including £39,195 for taxation, amounted to £31,364, and after transferring £17,000 to general reserve there is a carry-forward of £18,257.

The net surplus of current assets over liabilities had risen by over £11,000 to £125,410.

Their directors were recommending that the final Ordinary dividend be maintained at the rate of 17½ per cent actual on the increased capital. This represents a modest increase of just over 4 per cent.

The immediate future was therefore somewhat uncertain, but they were confident that, with their efficient organisation, backed by a keen and capable staff, they would be able to overcome any difficulties which were ahead and give a good account of themselves.

Ben Evans Profit Up To £20,000

TRADING profit for **Ben Evans & Co.** to January 31, 1950, is £20,018 (£16,523), plus other income £915 (£622).

Debenture interest takes £1,045 (£1,257), directors' fees £850 (same), debenture trustees' £150 (same), audit £131 (same), written off fixtures, vehicles £750 (same), taxation £8,800 (£11,385), leaving £5,419 (£6,410).

To Preference dividends £1,590 (same), Ordinary 5 per cent (same), £3,674 (same), forward £20,473 (£20,378).

Libertys Make £72,000

CONSOLIDATED trading profit for the year to January 31 for **Liberty & Co.** is £72,480 (£70,546), plus investment income and dividend, making £74,448 (£73,990). Group net profit is £25,798 (£20,634).

Cellon Profit Falls £20,000

TRADING profit, royalties, etc., for 1949, for **Cellon**, are £58,382 (£78,601), plus other income, making £65,027 (£85,141). After directors' emoluments £10,953 (£12,454), depreciation £9,382 (£7,637), etc., profit before tax £43,169 (£63,164).

Bury Felt Earn £250,000

TRADING profit for 1949 of £250,212 compared with £278,504 for the previous year, is declared by **Bury Felt Manufacturing Co.**

To this should be added £1,429 (£584), profit on sale of investments £1,159 (£5,152), making £252,800 (£284,240), less depreciation £21,835 (£21,220), other charges £7,258 (£10,370), tax £116,163 (£137,853), leaving net profit £107,544 (£114,797), add over-provision for tax £4,766 (nil), brought in £123,708 (£117,097), available balance £236,018 £231,894).

To general reserve £40,000 (£50,000), contingencies and stock depreciation £14,916 (£7,175), Preference dividend £550 (same), Ordinary dividend 75 per cent £41,250 (same), forward £133,143. Current assets £860,715 (£795,626), current liabilities £364,507 (£304,411).

G. & T. Increase Capital To £350,000

AT an extraordinary general meeting held by **Greaves & Thomas** last week, resolutions were adopted increasing the capital to £350,000 by the creation of 300,000 additional 5s. Ordinary shares and capitalising reserves to the extent of £43,166.

Slumberland Make £304,000

CONSOLIDATED trading profit for 1949 of £304,363 (£263,422, including one subsidiary for 18 months and two for 10 months each), increased with sundry revenue to £307,876 (£272,769) is declared by **Slumberland, Ltd.**

Deduct capital costs and goodwill written off £5,000 (£571), interest on loans and mortgages and bank interest £549 (£653), rents and special expenditure on properties £1,302 (£3,129), auditors' remuneration £1,542 (£1,452), directors' salaries and other emoluments £14,917 (£15,425), registrars' fees and disbursements £403 (£393), depreciation £52,902 (£46,202), balance £231,261 (£204,944).

Brought in £106,825 (£89,658), available £338,086 (£294,602).

To taxation £137,356 (£122,661), general reserve £20,000 (same), contingencies £10,000 (£11,679), welfare fund £3,250 (£2,500), Preference dividend £4,537 (same), Ordinary interim 15 per cent (same) £9,000 (same), final 25 per cent (same) £16,500, forward £136,543.

Jas. Grant Profit Is £17,000 More

THE house furnishing firm of **James Grant & Co., Ltd.**, have made a profit for 1949, after tax, of £35,905 (£17,579) after making an increase in reserve of 39,683 (£46,268) for unearned interest and expenses of collection.

Co-op Furnishing Sales

Furnishing sales of £46,348 are shown in the half-yearly report and balance sheet of the **Colchester and East Essex Co-op.** for the half year ended March 7th, 1950, this being an increase of £1,131 when compared with the corresponding period of a year ago.

Watford Co-op.'s half-yearly report states that sales in the furnishing department amounted to £28,616, compared with £26,158 in the corresponding period. The report says that a lease has been concluded for premises at Northolt Road, South Harrow, where a new furnishing department will be opened in the near future.

London Co-op.'s furnishing sales for the half year ended March 4 were £629,039, an increase of £118,321 —equal to 23.17 per cent.

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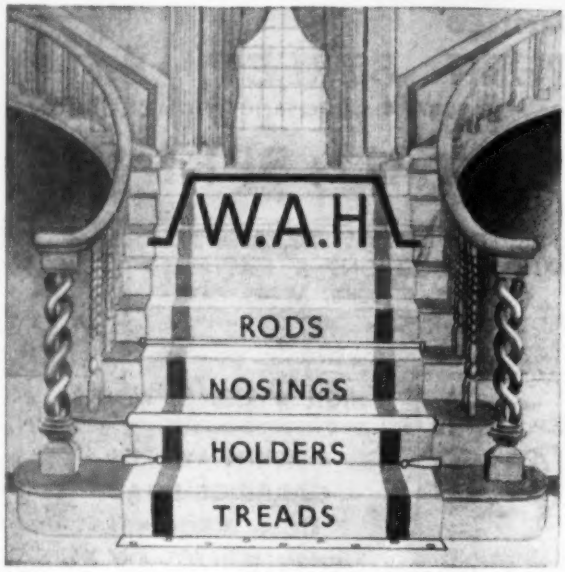

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(continued on page 87)

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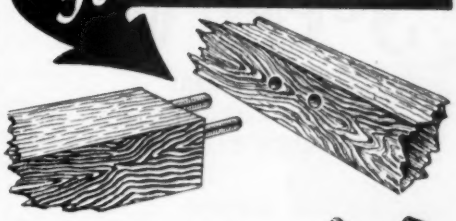

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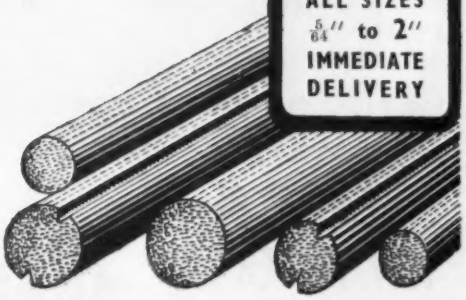

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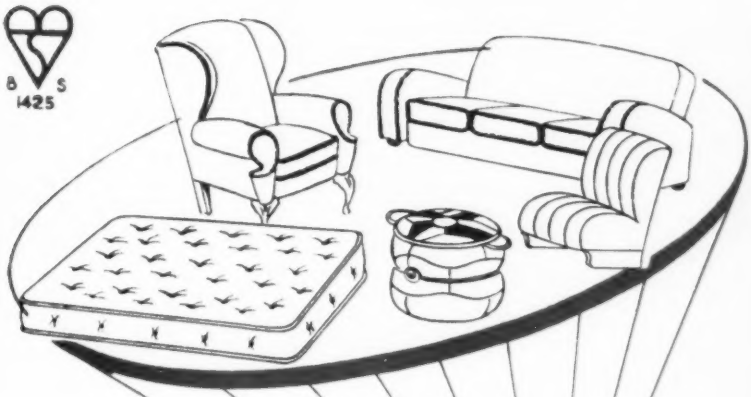

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